



**THE STATE TRADING CORPORATION OF INDIA LTD**

(A GOVT. OF INDIA ENTERPRISE)

Jawahar Vyapar Bhawan, Tolstoy Marg, New Delhi 110001

**NOTICE REF No: STC/FERT/APSAIDC/BIOFERT/2017-18/03 DT 18.01.2018**

**NOTICE FOR INVITING TRADE MARGIN QUOTES FROM EOI EMPANELLED PARTIES**

**THROUGH CENTRAL PUBLIC PROCUREMENT PORTAL (CPP)**

**FOR PARTICIPATION IN APSAIDC TENDER REF NO. HO/ARSK/EOI&EMPANELMENT/17-18 DT. 12.01.2018**

**FOR SUPPLY OF BIO-FERTILISERS & BIO AGENTS**

**Andhra Pradesh State Agro Industries Development Corporation Ltd. (APSAIDC)** vide their EOI Ref Notification No. HO/ARSK/EOI/Biofertilisers/17-18-II DT. 12.01.2018 (Annexure-II) has invited Expression of Interest (EOI) application for supply of following Bio-Fertilisers/Bio-Agents:

<b>S. No.</b>	<b>Input</b>	<b>Tentative requirement Qty. (Kg's/Lts)</b>
1.	Rhizobium	10000
2.	Phosphorous solubilising bacteria	20000
3.	Azospirillum	10000
4.	VesicularArbuscular Mycorrhizae	10000
5.	Zinc solubilising bacteria	5000
6.	Azotobacter	10000
7.	Potash Mobilising bacteria	20000

**A. GENERAL TERMS & CONDITIONS**

Against the said EOI floated by APSAIDC, the empanelled suppliers of STC are invited for participation in said tender of APSAIDC as our backup supplier on the following terms & conditions:

1. The Backup supplier to furnish a signed & stamped copy of the STC's Tender Document as a token of your acceptance of all terms and conditions of tender without any deviation.
2. The Backup supplier to also furnish a signed & stamped copy of the Tender Notification issued by APSAIDC (Annexure-II) as a token of yours acceptance of all terms and conditions of APSAIDC's EOI without any deviation which is an integral part of this Tender.
3. The Backup supplier to furnish two Demand Drafts of **Rs. 5.00 lakhs** and **Rs.5000/-** drawn in favour of APSAIDC Ltd., payable at Vijayawada, for tender participation to STC towards EMD and non-refundable application cost.
4. Selected backup Supplier to submit Security Deposit of 5% payment of awarded value (exclusively for STC) to be deposited through RTGS in STC's account or in the form of Bank Guarantee to STC.
5. Selected backup Supplier to submit on dated cheques in favour of STC for the balance exposure i.e 95% of awarded value.

6. Undertaking from all the participants that they fulfil the Eligibility Criteria of APSAIDC EOI (Annexure-II) and shall submit all the document required as per Annexure-III of APSAIDC EOI.
7. All tender terms and conditions are to be accepted by the backup supplier as per the referred APSAIDC Bio-Fertilisers/Bio-Agents EOI.
8. The stocks to be arranged by the parties are strictly complying with the specifications of referred APSAIDC EOI tender (Annexure-II) for supply of Bio-Fertilisers/Bio-Agents and all the products being supplied have to be labelled mentioning that the product is supplied to Dept. of Agriculture under subsidy programme of AP Govt. and the product is not for outside sale.
9. The shortlisted backup supplier should submit an undertaking that in the subject tender they shall be exclusively participating only through STC and will not directly or through any other company participate in the said tender. If the same is found so, at later date the said supplier will be debarred for further tender participation through STC under intimation to all state and central government departments.
10. The sample and other processing related aspects of the supply has to be assured by the supplier/successful bidder being the back-up supplier, as per the terms and conditions of the subject Trade Margin tender. Supplier / Successful bidder should ensure that issues related to quality, supply, sample etc. should be as per the APSAIDC EOI requirement and in case any lapse/issues, same shall result in cancellation of empanelment.

**B. PAYMENT TERMS**

1. Payment to shortlisted backup supplier for the stocks supplied shall be made only on receipt of the same by STC from APSAIDC.
2. STC shall raise tax invoices on APSAIDC duly certified by the APSAIDC branch officers based on the proofs of stock receipt by the consignees furnished by the shortlisted backup supplier with the tax invoices.
3. APSAIDC shall release the payment to STC after receipt of utilization certificates for the invoiced quantities subject to the receipt of both subsidy and non-subsidy components from the department.
4. STC shall not be liable for any delay or payment of interest due to the delays in the receipt of the payment from APSAIDC for the stock supplied due to unavoidable circumstances or due to circumstances beyond the purview of STC.

**C. SUBMISSION OF TRADE MARGIN QUOTES**

1. The Trade Margin and quantity offered for APSAIDC need to be filled in the prescribed format at Annexure-I.
2. The Trade Margin to be quoted by the backup supplier should be the net percentage to be paid to STC on the total contract price.
3. Bidder quoting the highest Trade Margin (H-1 Bidder) shall be shortlisted as Backup Supplier.

4. All taxes, duties, levies etc. against the said supplies shall be to the account of the shortlisted backup supplier as per the prevailing acts and laws.
5. STC may at its absolute discretion, reserve the right to shortlist, accept, disqualify, elect to abandon, reject any part or whole of the process without giving prior notice to the prospective party. STC reserve the right to cancel this tender in totality without assigning any reason at any point of time.
6. The bids which are not agreeing to the terms & conditions of the subject notice and quotations with conditions shall be summarily rejected.

**D. FORMATION OF CONSORTIUM AGREEMENT:**

A Consortium Agreement shall be signed between the shortlisted backup supplier and STC based on which bids shall be submitted with APSAIDC.

**E. DEFAULT:**

The supplier must note that timely delivery of the material to APSAIDC is essence of the Tender and shall be treated as firm. However, under any circumstances if the supplies get delayed and the supplier fails to effect delivery of the material within the time stipulated By APSAIDC, the same shall be treated as breach of the tender terms and under such conditions appropriate action as per the terms and conditions of APSAIDC's said EOI.

On placement of Purchase order, if the supplier defaults his obligation in the supply as per the purchase order, such supplier will be blacklisted under intimation to all state and central government departments duly terminating the contract Agreement. STC reserves all rights to make alternative arrangements to procure them from any alternative source and the difference of excess cost paid, if any, will be recovered from the defaulting backup supplier through appropriate action, besides forfeiting of EMD to APSAIDC and the additional security deposit paid to STC.

**F. CLOSING TIME & DATE OF TRADE MARGIN QUOTATION**

1. The empanelled parties are requested to submit their Trade Margin Quotation through Central Procurement Portal ([www.eprocure.gov.in](http://www.eprocure.gov.in)) latest by **12:30 HRS on 22.01.2018.**

**In case of any information/ clarification in respect of above Tender you may kindly contact the following officials :**

Name :	K.L. Malhotra, Chief Manager
Telephone No./ email address	011 2346 2402 / klmalhotra@stclimited.co.in
Mobile No.	9999369694

Name :	Sunil Kajal, Manager
Telephone No./ email address	011 2346 2014/ sunilkajal@stclimited.co.in
Mobile No.	7042737878

## Annexure-I-Trade Margin Quotation

**NOTICE REF No: STC/FERT/APSAIDC/BIOFERT/2017-18/03 DT 18.01.2018**

Name of the Company with full address	Trade Margin for STC in % (Nett to STC)

S. No.	Input	Tentative requirement Quantity (Kg's/Lts)	Quantity offered to supply within 7 days after receipt of indents	Quantity offered to supply with in the season
1.	Rhizobium	10000		
2.	Phosphoruous solubilising bacteria	20000		
3.	Azospirillum	10000		
4.	Vesicular Arbuscular Mycorrhizae	10000		
5.	Zinc solubilising bacteria	5000		
6.	Azotobacter	10000		
7.	Potash Mobilising bacteria	20000		

**We hereby agree to the all terms and conditions as per Notice Ref. No:  
STC/FERT/APSAIDC/BIOFERT/2017-18/03 DT 18.01.2018**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Company Seal

Place:

Date:

**ANDHRA PRADESH STATE  
AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.**

(A GOVT. UNDERTAKING)

Admn.Office: D.No.55-17-2 to 4, C Block, 5<sup>th</sup> Floor, Stalin Corporate Building,  
Lane No.2, Industrial Estate, Autonagar, Vijayawada-520 007  
Ph:0866-2556803, Fax:0866-2556804  
E.mail: apagropeshi@gmail.com

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**REQUEST FOR EXPRESSION OF INTEREST(EOI)**

**Name of the work: Supply of Bio-fertilisers & Bio agents**

**Ref. Notification No: HO/ARSK/EOI/Biofertilisers/17-18-II Dt. 12.1.18.**

**PREAMBLE:**

Technical & Price Quotations are invited for supply of the above products required under NFSM, NMOOP and Polambadi & other schemes of Department of Agriculture during 2017-18.

**1) Submission of EOI Application:**

Each Application shall be submitted in a single cover superscribing as “**EOI FOR BIO FERTILISERS**” with two separate parts in two separate sealed covers viz.,

**1) Technical Quotation and**

**2) Price Quotation**

**(In two separate sealed envelopes).**

**ANDHRA PRADESH STATE  
AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.**

(A GOVT. UNDERTAKING)

**Admn.Office: D.No.55-17-2 to 4, C Block, 5<sup>th</sup> Floor, Stalin Corporate Building,  
Lane No.2, Industrial Estate, Autonagar, Vijayawada-520 007  
Ph:0866-2556803, Fax:0866-2556804  
E.mail: apagropeshi@gmail.com**

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EXPRESSION OF INTEREST

SCHEDULE

NAME OF THE WORK: SUPPLY OF BIO- FERTILISERS/BIO-AGENTS

ELIGIBILITY CRITERIA

1. The supplier shall be a **Primary manufacturer/nationally accredited agencies supplying the above products.**
2. The manufacturers who have the valid **registration from** CIB & RC/FCO Manufacturing License and Marketing permission for their products only, are eligible to participate in the EOI process.
3. It is the bounded responsibility of the manufacturers to renew their manufacturing license / marketing permissions in case they expire during the period of contract without which the agreement entered with A.P State Agro Industries Development Corporation Ltd., stands cancelled.
4. The applicants must enclose copies of the Registration Certificates including amendments (in full as issued by CIB & RC). The original of the Registration Certificates (in full as issued by CIB & RC/FCO) need to be produced on the day of Technical scrutiny for verification. **The applicant must possess valid Registration Certificates of CIB & RC/FCO for the product offered by them, on the date of submission of EOIs, failing which they will be ineligible to participate in the EOI process.**
5. The material supplied under this contract shall conform to the Technical standards prescribed by Central insecticides Board & Registration Certificate (CIB & RC/FCO) as per Insecticides Act, 1968.
6. Attested copies of valid **Manufacturing license & Marketing permission** along with **Principal certificate/'O' Form** issued by Commissioner of Agriculture, Andhra Pradesh to be enclosed.

7. Manufacturing Firms outside the State of Andhra Pradesh should have a branch office in Andhra Pradesh who is authorized to take care of marketing/business of A.P including invoicing of goods and should have valid AP VAT Registration. They should furnish the Office/billing address in AP compulsorily.
8. The supplier shall clearly state their production and marketing experience in the Bio-fertiliser/bio agents business along with a **declaration for about (5) years.**
9. The supplier shall enclose the performance certificate from the Organization(s)/ Department(s) for the products which they have offered in Application for the EOI for the last three years, if conducted business.
10. **The product must have label claim for the crops/group of crops for which the product is required by the Department. The product without such label claim will not be considered.**
11. **Any supplier whose product has been black listed in the past 3 years will be liable for rejection.**
12. The applicant must have well equipped manufacturing facility with capability to produce and supply the required quantities to Corporation. The Technical Committee will have the right to inspect the manufacturing unit of the firm and if the Committee feels that the Company/ firm is not having the required machinery, technical personnel and other facilities which include financial back ground and capacity to execute orders, the EOI application is liable for cancellation/rejected.
13. The firm shall supply the indented material to the JDA/ADAs/AOs as per the purchase orders **on door delivery freight paid basis.**

#### INSTRUCTIONS TO APPLICANT MANUFACTURERS:

1. The manufacturer should submit their application on or before 30.1.2018 **12noon** enclosing the Demand drafts for **Rs.5.00 lakhs** and **Rs.5000/-** drawn in favour of APSAIDC Ltd., payable at Vijayawada, towards EMD and non-refundable application cost. Application without the two DDs will be rejected
2. The technical information, which contains details of organization etc., and all document evidences pertaining to supply of the bio Fertilisers along with specifications and standards are to be furnished with the EOI Application.
3. The rate quoted should be inclusive of all taxes towards GST, duties. Cess, insurance, freight including loading and unloading etc., on FOR freight paid door delivery destination basis to any JDA/ADA/AO/Mandal head quarter in AP. The rate shall also include interstate taxes if any. The

rate should be quoted on GST paid basis only duly showing the basic cost and tax separately in the tax invoice.

4. The manufacturer should also give declaration in Annexure – IV of application. All the pages of the EOI & Annexures etc., are to be signed by the manufacturer and submit the same in sealed cover containing technical bid and all other relevant document copies in one cover and the detailed price bid in a separate cover.
5. The EMD of the participating manufacturers whose specifications are not technically qualified will be returned on finalization of EOI. In case of technically qualified applicants, the EMD shall be refunded to manufacturer only after satisfactory completion of contract without any interest. The EMD will be forfeited in case of unsuccessful suppliers during contract period and also if the terms and conditions in agreement are violated by manufacturers/suppliers.
6. The firm, at the time of filing the EOI itself, has to **submit one saleable sample of the product** as per the packing sizes indicated in the list for which they offered the rate in the EOI Application for physical verification purpose (not for analysis purpose as each batch & each consignment is getting analysed before allowing for their distribution) failing which the EOI will be rejected. The sample should comply with all the requirements prescribed and approved by CIBRC/FCO. **Submission of the sample after the prescribed closing date and time will not be accepted under any circumstances.**
7. All the approved information available in CIB & RC/FCO certificate should mandatorily match with the information available on the samples submitted.
8. The last date for submission of EOI is **30.1.2018 upto 12:00 Noon**. The Technical Bids will be opened at **3:00pm on the same day** and Preliminary scrutiny shall be conducted by the Technical committee.
9. Price bids of the manufacturers/suppliers whose EOIs are technically qualified, will only be opened and after opening of the price bid, if it is found that the rate quoted by the L1 bidder is high and not acceptable, the Technical Committee shall have the right to go for negotiations.
10. If the manufacturer is a pvt.Ltd/Public Ltd. Company, the proof of attested copies of the documents regarding the status of the company / Firm should be attached to the Application for EOI.
11. Any authorized person representing the firm ( a Director/Senior employee who can take decisions on behalf of the firm) shall invariably attach an authorization letter (Annexure-VI) obtained from the competent authority as per rules of the firm/ company with the EOI Application to sign on the EOI and to participate in EOI process.



12. Any representative shall represent only one Firm with the authorization letter and valid identity to participate in the EOI Process and the firms intending to apply for the EOI should ensure this.
13. The rate quoted in the price list offered by the firm should be firm and **valid up to 31.3.2018**. The Corporation will not entertain any upward price revisions during the validity period of the contract. The validity of the rate may be extended as per mutual consent and with the permission of Commissioner and Director of Agriculture, Andhra Pradesh.
14. The firm should also furnish the annual production and the turnover details of the product for the last three years.
15. All the columns of the EOI shall be duly, properly and exhaustively filled in with the rates and unit/packing size shall not be over written. The rates shall be both in figures and words.
16. The corrections, if any, must be signed by the applicant before submission itself. In the event of faulty information, the EOI is liable for rejection.
17. The supplier should sign on each and every page of EOI and on all the additional documents submitted.
18. The VC & MD of the Corporation and the Technical Committee reserves the right to reject the EOI application even after verification of Technical details or price details without assigning any reason whatsoever. Further, the EOI application can also be rejected due to delay in submission of documents/samples sought for (or) if the supplier was a defaulter already in the previous transactions of Government supplies.
19. The successful bidders shall execute an agreement in the fixed format Rs.200/- Non Judicial stamp paper as per the existing procedure at his cost and submit along with the acceptance letter within (7) days from the date of communication of acceptance of application by the Corporation.
20. The supplier shall not sell products of same specification during the relevant period at a lower price than the rates offered to Corporation to any agency or person anywhere in AP. If such incident is noticed, the Corporation shall restrict all payments to such a lower rate and take further action as deemed fit.
21. The required products shall be supplied within 7 days on placement of purchase orders by the Corporation from time to time during the contract period. In case if any delay in supply is noticed in more than 3 instances during contract period, such firms will be deleted from the list.
22. On placement of Purchase order, if the supplier defaults his obligation in the supply as per the purchase order, such supplier will be blacklisted duly terminating the contract Agreement. The Corporation reserves all

rights to make alternative arrangements to procure them from any alternative source and the difference of excess cost paid, if any, will be recovered from the defaulting supplier through appropriate action, besides forfeiting of EMD.

23. The supplier is solely responsible for the quality of the stocks supplied under this EOI as per CIBRC/FCO1985 made thereunder with subsequent amendments, if any, wherever.
24. During the EOI process/contract period, the Corporation representative(s) / the Department of Agriculture/Competent Authority shall have the right to draw the sample and get the quality tested to ascertain their conformity to the standards as per specifications of existing CIB & RC/FCO.
25. **The supplier shall arrange for drawal of Act Sample under Insecticide Act/FCO by the Department of Agriculture(QCIs) and get analytical reports from the Government Labs before dispatching the material to the destination points through PTLs/FCO Labs/Coding Centre. The QCIs should ensure that sample from each batch and each consignment should be drawn and get analyzed before allowing for dispatches.**
26. **Immediately after receipt of material to the Mandal headquarters/ADA(R)headquarters, the QCI of the jurisdiction should invariably draw the Act Sample for each batch and consignment(There is no bar to send more number of samples even from the same batch may be due to more number of consignments of that particular batch) to check the quality.**
27. The cost of analysis for the samples has to be borne by the supplier himself.
28. **Materials supplied without the printed batch and a copy of the satisfactory analysis report of the batch as mentioned above, shall not be accepted by the District JDAs/the Corporation.**
29. The approved supplier shall ensure replacing the material due for expiry without waiting for information from Corporation/Department within a week time at his own cost.
30. In the event of any materials failing to conform to the specifications on quality, the Corporation/Department has the right to reject them outright and the payments for the stocks liquidated from the particular batch of material shall be withheld and the balance material shall be taken back by the supplier at his own cost, besides the supplier rendering himself liable for prosecution. The payments which are already released in respect of such mis-branded stock shall also be refunded to the Corporation without raising any objection until the case is finalised.

31. **The supplier shall not assign or transfer this contract or any part of it to other agencies. The supplier has to supply his own products only.**
32. The products supplied shall have minimum **12 months** shelf – life as on the date of supply to facilitate distribution under Departmental schemes.
33. The products supplied shall be with sound packing as per the IA-1968/FCO. Damaged containers/pouches/ packets, if any, shall be replaced by the supplier with sound packing at his own cost.
34. The supplier shall be liable for the quality and quantity deviations (sub-standard/under weight) of the material supplied.
35. The Corporation reserves the right to accept/ reject/modify any or all the clauses without assigning any reasons what so ever and its decision will be final.
36. **The supplier shall specify the billing point, whether local supply or interstate supply and accordingly quote the applicable rate for AP inclusive of all applicable GST/other Taxes and duties/cesses If any**
37. **The approved supplier shall communicate the billing Points for all practical purposes to meet the regulatory requirements to both Corporation and Department of Agriculture.**
38. In case of any dispute or difference arising out of the EOI process and terms of agreement between the two parties, the parties shall first attempt to settle the dispute through mutual and amicable discussions. If the dispute is not resolved through such discussions, the matter shall be referred to the Commissioner and Director of Agriculture of AP at Hyderabad, who shall conduct arbitration as per provisions of Arbitration & Conciliation Act, 1996 and whose decision is final and binding on both the parties.
39. It is further agreed by both the parties that Courts of Hyderabad alone have jurisdiction or where AP Agros Head office is located.
40. If, at any stage of EOI process/ contract period, it comes to knowledge that any supplier is involved in any fraudulent practice or misrepresentation of facts or tries to influence the selection process or indulged in any corrupt activities in competing with others, the application/ agreement can be rejected / cancelled and the EMD forfeited.
41. The supplier shall be liable for blacklisting and further prosecution, if he fails to adhere to any of the above conditions.

42. Invitation of EOI shall not confer any right on the supplier to insist for supply orders.
43. The supplier shall furnish the prescribed documents mentioned in Annexure- III & V.
44. Corporation reserves the right to accept or reject in part or full or all the offers without assigning any reasons whatsoever.
45. The manufacturer should furnish the technical brochure, including items, usage, advantages of the bio product to the farmers.
46. The requirements given in Annexure –I are only tentative. The quantity may be decreased/ increased as per the requirement of District JDAs depending on the field conditions and does not ensure placement of orders. The firms don't have any right to demand on quantity.
47. The supplier has to Label all the products mentioning that the product is supplied to Dept. Of Agriculture **under Subsidy programme of AP Govt.**, and the product is **not for outside sale**.

**TERMS OF PAYMENT:**

1. Payment for the stocks supplied shall be made on receipt of the supplier's tax invoices duly certified by the Corporation branch officers based on the proofs of stock receipt by the consignees to be furnished by the suppliers with the tax invoices and also after receipt of Utilization Certificates for the invoiced quantities subject to the receipt of both subsidy and non-subsidy components from the Department.
2. The Corporation shall not be liable for any delay or payment of interest due to the delays in the receipt of the subsidy and non-subsidy for the stock supplied due to unavoidable circumstances or due to circumstances beyond the purview of the Corporation.

**VICE CHAIRMAN AND  
MANAGING DIRECTOR**

I/We have gone through the above terms and conditions governing this EOI process and I/we would abide by the terms and conditions laid down in the application/ for supply of the products.

Signature of the Supplier  
With seal of firm

Place:

Date:

**List enclosures:**

- Annexure-I : Product wise tentative requirement
- Annexure-II : List of crops under consideration under this project  
(additional crops may be included as per the policy of govt.)
- Annexure-III: List of Documents to be enclosed.
- Annexure-IV: Declaration on Rs.20/- Non Judicial stamp paper
- Annexure-V : Affidavit on Rs.20/- Non Judicial stamped paper stating the firm is not black listed.
- Annexure-VI: Authorization letter from the firm.
- Annexure-VII: Product Specifications

**ANNEXURE - I**

TENTATIVE REQUIREMENT OF BIO-FERTILISERS/BIO AGENTS TO BE SUPPLIED UNDER AGRICULTURE DEPARTMENTAL SCHEMES FOR THE YEAR 2017-18(Rabi/Summer pulses)

Sl. No	Input	Tentative requirement Qty. (Kg's/Lts)
1	Rhizobium	10000
2	Phosphorous solubilising bacteria	20000
3	Azospirillum	10000
4	VesicularArbuscular Mycorrhizae	10000
5	Zinc solubilising bacteria	5000
6	Azotobacter	10000
7	Potash Mobilising bacteria	20000

Note: The requirements mentioned above are purely indicative. They are subject to be modified at any time during the process depending upon the seasonal conditions during the crop period.

ANNEXURE - IILIST OF CROPS (AS PER REQUIREMENT)

Sl. No	Crop
1	Pulses

ANNEXURE - IIILIST OF DOCUMENTS TO BE ENCLOSED

Sl. No	Documents to be enclosed to the EOI
1	Attested copies of requisite Manufacturing license, Marketing Permission in AP Principal Certificate, Registration Certificates issued by the competent Authority for the products offered by them as per the laws, rules and regulations in force.
2	Brief Profile of the Firm
3	Specifications of each product as per the regulations in force for that particular product matching with the required specifications
4	Recent Analysis report/ Test report from the agency notified by the Government on the Products for which prices are offered.
5	Documents pertaining to GST registration No. etc., as applicable
6	Copy of PAN Card
7	Details of product wise quantities marketed in AP for the last three years
8	Annual production capacity of the firm (Quantity and value for each item to be indicated) for the last 3 years
9	Authorization letter from the Competent authority as per the rules of the firm in case of authorized person representing the firm.
10	Audited accounts balance sheet for the last 3 years
11	Income Tax assessment certificate for the last 3 years
12	Product's whole sale dealer & retail price for last 3 years

On Rs.20/- Non Judicial stamp paper

ANNEXURE – IV

D E C L A R A T I O N

1. I/We have read and understood the terms and conditions of EOI relevant to Notification no. HO/ARSK/EOI/Biofertilisers/17-18-II Dt.12.1.2018 and I/We have submitted the Annexures in accordance with the terms and conditions of the above Notification.
2. I/We shall not sell the products being quoted through this EOI, at a lower price either to Government / Private in the States of Andhra Pradesh by way of giving any additional trade discount or incentives. If such indent is noticed the Corporation can restrict all payments to such a lower rate apart from initiating penal action.
3. The information furnished in the Application for EOI are true and factual and I/We clearly understand that our EOI is liable for rejection, if any vital information is found either not true or incorrect at any point of time.

PLACE:

DATE:

SINGATURE OF THE SUPPLIER  
WITH SEAL OF SUPPLYING AGENCY

On Rs.20/- Non Judicial stamp paper

ANNEXURE – V

(DECLARATION FOR NOT BLACKLISTED)

To  
The VC & MD  
APSAIDC Ltd.,  
A.P., Vijayawada

Dear Sir/ Madam,

Sub:

Ref: \_\_\_\_\_

\* \* \* \* \*

I / We \_\_\_\_\_ hereby  
confirm that our firm has not been banned or blacklisted by any Government  
Organization / Financial Institutions/ Court/ Public Sector Unit/ Central  
Government.

Place:

Date:

Signature of the supplier

Name :

Designation :

Seal :



ANNEXURE – VI

## (AUTHORISATION LETTER FROM THE FIRM)

To  
 The VC & MD  
 APSAIDC Ltd.,  
 A.P., Vijayawada

Dear Sir/Madam,

Sub: Ref:No. \_\_\_\_\_

\* \* \* \* \*

I / We \_\_\_\_\_ (manufacturer) hereby certify that Sri \_\_\_\_\_ working as \_\_\_\_\_ (Designation) in our company / firm and he is authorized to represent M/s \_\_\_\_\_ (Manufacturing company) is submitting the application for the Bio-Pesticide and conclude the contract with you.

We are confident that Sri \_\_\_\_\_ is having ability to represent us and provide full support in making your empanelment successful. Further we authorized him to furnish any further technical details, negotiate and confirm the final price.

Signature of Authorized Representative:

Attested

Signature of the Manufacturer

Name :

Designation:

Seal :

### TECHNICAL QUOTATION FOR SUPPLY OF BIO-FERTILISERS/BIO AGENTS

Sl. No	Particulars	
1	Name of the firm	
2	a) Registered office address	
	Telephone No / Telex / Fax	
	c) Factory address	
	Telephone No / Telex / Fax	
3	Status of the company / firm	
	a) Since how long the company is manufacturing: <ul style="list-style-type: none"> <li>i. Rhizobium</li> <li>ii. Phosphorous solubilising bacteria</li> <li>iii. Azospirillum</li> <li>iv. Vesicular Arbuscular Mycorrhizae</li> <li>v. Zinc solubilising bacteria</li> <li>vi. Azotobacter</li> <li>vii. Potash Mobilising bacteria</li> </ul>	
	b) Have the firm made any supply to Govt.Dept / Agril. University or Research Farms previously. If yes Please enclose supply data( <b>enclose</b> the certificate from the Purchaser (Govt. Agencies only) stating the total quantity supplied and have confirmed the standards in quality test)	
	c) Technical know - how about : Product wise should be mentioned.	
4	Whether price has been quoted for any where in A.P. State	Yes / No (If yes please mention)
5	EMD details	DD No. Date: Amount:
	Application cost dd	DD No. Date: Amount:
6	Whether the technical bid is accompanied with GST certificate	Yes / No
7	Whether the manufacturing organization is a ISO certified unit/NAC (enclose the certificate )	Yes / No

8	Brand name is being supplied A. BIO-FERTILISERS & BIO-AGENTS: i. Rhizobium ii. Phosphoruous solubilising bacteria iii. Azospirillum iv. Vesicular Arbuscular Mycorrhizae v. Zinc solubilising bacteria vi. Azotobacter vii. Potash Mobilising bacteria	
9	Does the applicant have at least 3 years past experience for supply of <i>above products</i> to diff. State / Central Govt institutions and whether any single supply is a min. of Rs.0.50 Crores during any financial year (If yes ,enclose relevant documents )	Yes / No
10	Whether the product applied has been tested by any Govt. of India /ICAR institute / <b>FCO laboratory</b> and copies attached	Yes / No
11	Whether application is accompanied by Samples of <i>above products</i> along with test report from any Govt. of India / ICAR Institute regarding: a) Formulation b) Spore count c) Potency iu /mg	
12	Quantity offered to supply within 7 days after receipt of indent	
13	Quantity offered to supply within the season	
14	Whether the technical specifications mentioned as under are fulfilled	Yes / No.
15	Indicate the quality control mechanism adopted for maintaining the quality of <i>above products</i> manufactured by the firm.	
16	Steps taken to prevent the degradation of the chemical (active ingredient in <i>above products</i> )	Please indicate

Place  
Date :

Seal & Signature of the applicant

### **Declaration by the tenderer**

I have submitted this commercial bid against notification no. HO/ARSK/EOI/Biofertilisers/17-18-II Dt.30.1.2018 and as per the terms and conditions of the EOI document.

I have gone through the Terms and Conditions governing this EOI process and the rates have been quoted without any ambiguity in my mind and I would abide by the terms and conditions this EOI.

Place:  
Date :

Seal & Signature  
of the applicant

### **PRODUCT SPECIFICATIONS**

#### **Bio Fertilisers/bio agents**

The products shall have the specifications/compositions as per FCO Act 1985.

**THE PRODUCT WISE REQUIRED SPECIFICATIONS ARE ENCLOSED AT THE END.**

**PRICE BID FOR SUPPLY OF BIO-FERTILISERS/AGENTS**

<u>Sl. No</u>	<u>Name of the item</u>	<u>Supply rate inclusive all applicable central, state and local taxes for billing on freight paid destination basis in the state of Andhra Pradesh effective for the year 2017-18 (Rs.)</u>
1	Rhizobium(Solid and Liquid)	Solid a) 250 gms: b) 500 gms : b)1kg: c) 2kg: Liquid a) 250 ml : b) 500 ml : b)1000 ml
2	Phosphrous Solublilizing Bacteria	a) 250 gms: b) 500 gms : b)1kg: c) 2kg:
3	Azospirillum	a) 250 gms: b) 500 gms : b)1kg: c) 2kg:
4	Vesicular Arbuscular Mycorrhizae	a) 250 gms: b) 500 gms : b)1kg: c) 2kg:
5	Zinc solubilising bacteria	a)250 ml : b)500ml: c)1000ml:
6	Azotobacter	a) 250 gms: b) 500 gms : b)1kg: c) 2kg:
7	Potash Mobilising bacteria	a) 250 gms: b) 500 gms : b)1kg: c) 2kg:

Place  
Date:

Seal & Signature of the Offerer

**DECLARATION OF OFFERER**

I/We have gone through the Terms & Conditions governing the request for EOI and abide by the terms & conditions laid down in the EOI Application with regard to supply of above products.

Place:

Name

Date:

Signature

Address with seal

**QUANTITIES OFFERED**

<u>Sl. No</u>	<u>Name of the item</u>	<u>Packing</u>	<u>Quantity offered to supply within 7 days after receipt of indents</u>	<u>Quantity offered to supply with in the season</u>
1	Rhizobium(Solid and Liquid)	Solid a) 250 gms: b) 500 gms : b)1kg: c) 2kg: Liquid a) 250 ml : b) 500 ml : b)1000 ml		
2	Phosphrous Solublilizing Bacteria	a) 250 gms: b) 500 gms : b)1kg: c) 2kg:		
3	Azospirillum	a) 250 gms: b) 500 gms : b)1kg: c) 2kg:		
4	Vesicular Arbuscular Mycorrhizae	a) 250 gms: b) 500 gms : b)1kg: c) 2kg:		
5	Zinc solubilising bacteria	a)250 ml : b)500ml: c)1000ml:		
6	Azotobacter	a) 250 gms: b) 500 gms : b)1kg: c) 2kg:		
7	Potash Mobilising bacteria	a) 250 gms: b) 500 gms : b)1kg: c) 2kg:		

Place  
Date:

Seal & Signature of the Offerer

**SCHEDULE - III**  
[See Clause 2(b) and (g)]  
**PART-A**  
**SPECIFICATIONS OF BIOFERTILISERS**

**1. Rhizobium**

- (i) Base = Carrier based in form of moist/ dry powder or granules, or liquid based
- (ii) Viable cell count = CFU minimum  $5 \times 10^7$  cell/g of powder, granules or carrier material or  $1 \times 10^8$  cell/ml of liquid
- (iii) Contamination level = No contamination at  $10^5$  dilution
- (iv) pH = 6.5 - 7.5
- (v) Particle size in case of carrier based material = All material shall pass through 0.15-0.212 mm IS sieve
- (vi) Moisture per cent by weight, maximum in case of carrier based = 30-40%
- (vii) Efficiency character = Should show effective nodulation on all the species listed on the packet.

Type of carrier :

The carrier material such as peat, lignite, peat soil, humus, wood charcoal or similar material favouring growth of the organism.

**2. Azotobacter**

- (i) Base = Carrier based in form of moist/ dry powder or granules, or liquid based
- (ii) Viable cell count = CFU minimum  $5 \times 10^7$  cell/g of carrier material or  $1 \times 10^8$  cell/ml of liquid.
- (iii) Contamination level = No contamination at  $10^5$  dilution
- (iv) pH = 6.5 - 7.5

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- (v) Particle size in case of carrier based material = All material shall pass through 0.15-0.212 mm IS Sieve
- (vi) Moisture per cent by weight, maximum, in case of carrier based = 30-40%
- (vii) Efficiency character = The strain should be capable of fixing at least 10 mg of nitrogen per g of sucrose consumed

Type of carrier :

The carrier material such as peat, lignite, peat soil, humus, wood charcoal or similar material favouring growth of the organism.

**3. Azospirillum**

- (i) Base = Carrier based in form of moist/ dry powder or granules, or liquid based
- (ii) Viable cell count = CFU minimum  $5 \times 10^7$  cell/g of powder/granules or carrier material or  $1 \times 10^8$  cell/ml of liquid
- (iii) Contamination level = No contamination at  $10^5$  dilution
- (iv) pH = 6.5 - 7.5
- (v) Particle size in case of carrier based material = All material shall pass through 0.15-0.212 mm IS Sieve
- (vi) Moisture per cent by weight, maximum in case of carrier based = 30-40%
- (vii) Efficiency character = Formation of white pellicle in semisolid nitrogen free bromothymol blue media.

Type of carrier:

The carrier material such as peat, lignite, peat soil, humus, wood charcoal or similar material favouring growth of the organism.

**4. Phosphate Solubilising Bacteria**

- (i) Base = Carrier based in form of moist/ dry powder or granules, or liquid based

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- (ii) Viable cell count = CFU minimum  $5 \times 10^7$  cell/g of carrier material or  $1 \times 10^6$  cell/ml of liquid material.
- (iii) Contamination level = No contamination at  $10^6$  dilution
- (iv) pH = 6.5-7.5 for moist/dry powder granulated carrier based and 5.0-7.5 for liquid based
- (v) Particle size in case of carrier based material = All material shall pass through 0.15-0.212 mm IS Sieve
- (vi) Moisture percent by weight, maximum in case of carrier based = 30-40%
- (vii) Efficiency character = The strain should have phosphate solubilizing capacity in the range of minimum 30%, when tested spectrophotometrically. In terms of zone formation, minimum 5 mm solubilization zone in prescribed media having at least 3 mm thickness.
- Type of carrier:  
The carrier material such as peat, lignite, peat soil, humus, wood charcoal or similar material favoring growth of the organism:
- 5. Mycorrhizal Biofertilizers**
- (i) Form/base = Fine powder/tablets/granules/root biomass mixed with growing substrate
- (ii) Particle size for carrier based = 90% should pass through 250 micron IS sieve powder formulations (60 BSS)
- (iii) Moisture content per cent maximum = 8-12
- (iv) pH = 6.0 to 7.5
- (v) Total viable propagules/gram of product = 100 gm of finished product with minimum 60 spores per gram
- (vi) Infectivity potential = Inoculum potential: 1200 IP/g (determined by MPN method with 10 fold dilution)

- 6. Potassium Mobilizing Biofertilizers (KMB)**
- (i) Base = Carrier based in form of moist/dry powder or granules, or liquid based
- (ii) Viable cell count = CFU minimum  $5 \times 10^7$  cells/g of powder, granules or carrier material on dry weight basis or  $1 \times 10^6$  cell/ml of liquid  
= No contamination at  $10^6$  dilution
- (iii) Contamination = No contamination at  $10^6$  dilution
- (iv) pH = 6.5-7.5 for carrier based in form of powder or granules and 5.0-7.5 for liquid based
- (v) Particle size in case of carrier based moist powder = Powder material shall pass through 0.15 to 0.212mm IS sieve
- (vi) Moisture per cent by weight, maximum in case of powder based = 30-40
- (vii) Efficiency character = Minimum 10 mm solubilisation zone in prescribed media having at least 3 mm thickness.
- Type of carrier - The carrier material such as peat, lignite, peat soil, humus, talc or similar material favouring growth of microorganisms.
- 7. Zinc Solubilizing Biofertilizers (ZSB)**
- (i) Base = Carrier based in form of moist/dry powder or granules, or liquid based
- (ii) Viable cell count = CFU minimum  $5 \times 10^7$  cells/g of powder, granules or carrier material on dry weight basis or  $1 \times 10^6$  cell/ml of liquid
- (iii) Contamination = No contamination at  $10^6$  dilution
- (iv) pH = 6.5-7.5 for carrier based in form of powder or granules and 5.0-7.5 for liquid based
- (v) Particle size in case of carrier based moist powder = Powder material shall pass through 0.15 to 0.212mm IS sieve