



The State Trading Corporation of India Limited
Jawahar Vyapar Bhawan
Tolstoy Marg
New Delhi-110 001

(TELEPHONE NO. +91-11-23313177)

EOI NO.:
STC/MFD GOODS/EMP/2016-17/01
DATED 18/10/2016

Expression of Interest for Empanelment of Manufacturer/Traders/Suppliers
of
Security & Surveillance Systems/items

Website: www.stclimited.co.in

EOI No. STC/MFD GOODS/EMP/2016-17/01 Dated 18/10/2016

Empanelment of Manufacturer/Trader/Supplier of Security & Surveillance systems

The State Trading Corporation of India Ltd. (STC) is a Government of India Undertaking, having its Corporate Office at Jawahar Vyapar Bhavan, Tolstoy Marg, New Delhi-110 001 (hereinafter called 'STC'). STC was incorporated under Companies Act in the year 1956 and functions under the administrative control of Deptt. of Commerce, Ministry of Commerce & Industry, Government of India. The company is engaged in international and domestic trading of various commodities/products including Agricultural Commodities. STC has achieved a turnover of approx. Rs. 10,479 Crores during the year 2015-16.

For supply of security and surveillance systems/items (listed at 1 below) to STC's Associate Buyers/customers/tendering authority, STC hereby invites prospective manufacturer/trader/supplier as per following:

1. Details of items for which Empanelment is invited:

- Integrated IP Video Surveillance
- Access control systems
- FG1 security poles
- X-ray-based full human body scanners
- X-ray baggage scanner machines
- Multi-zone door-frame metal detectors
- Deep-search metal detectors
- Hand-held metal detectors
- Fire alarm systems
- Intrusion alarms

2. Pre-qualification criteria for Prospective Suppliers

The detailed eligibility criteria are described in the following points and the interested parties meeting all the conditions only need to apply.

- a) The Applicant should be a manufacturer/trader/Supplier of above mentioned item(s) at Clause 1, wherever applicable.
- b) The Applicant should have experience of supply, Installation, Erection and Commissioning in India of item(s) at Clause 1 above, (whichever applicable) during the last three financial years directly or through PSUs, State/Govt. Agencies. In proof of aforesaid, the applicant shall furnish certified copies of purchase orders and original/at least copies of

performance certificates specifying supply, Installation, Erection and commissioning from end users in support of their credentials.

c) The applicant should be profit making for last three years with positive net worth.

d) The applicant shall have to submit a Solvency Certificate from a scheduled nationalized Indian bank / private bank for a minimum amount of Rs.10 Crores or equivalent US \$. Reference Rate published by RBI as on the date of this EOI shall be used for conversion.

e) The applicant shall keep STC indemnified at all times against any claims, liabilities, proceedings etc. from the STC's Associate buyer/customer/tendering authority or otherwise arising out of or in connection with any of the terms and conditions of this EOI & subsequent agreements, if any.

f) The applicant shall submit an undertaking (as per annexure-II of this EOI) to the effect that it has not been blacklisted, debarred or banned by any government or state agency as on date.

3. SCOPE OF WORK:

a) The selected applicants will form part of STC's Standing Panel which will act as back up suppliers for STC, from amongst which STC expects to regularly execute contracts of supply, Installation, erection and commissioning. The suppliers will be required to strictly adhere to contractual product specifications and delivery parameters.

b) The Empanelled supplier shall accept all terms and conditions of the contract with STC's Associate buyer/customer/tendering Authority on back to back basis and deliver the items mentioned at clause 1 above (as the case may be) in the manner required without any financial involvement on the part of STC.

c) Based on specifications and requirement of the STC's buyer/customer or tendering authority, STC shall invite limited e-tenders from amongst the empanelled suppliers. Applicant shall have all necessary set-ups like digital signature etc., for submitting offers.

d) STC would quote the rates to buyer(s)/Customers on the basis of rates offered by the Supplier to STC after adding a nominal Trading Margin of STC. The amount of trading margin would be decided by STC at their sole discretion and the same shall not be contested by the supplier.

e) The sale to Customer would be as required by STC's associate buyer/customer/tendering authority on case to case basis. The basic terms of order received by STC from Customer shall mutatis mutandis apply in the back-to-back contract to be finalized between STC and the Supplier.

f) The Empanelled Supplier (Associate Supplier) shall furnish EMD/Bank Guarantees, as required, to STC and shall also bear the expenses/bank charges, if any, incurred by STC in this regard.

g) The supplier may also be required to submit an EMD/Performance Bank Guarantee, as required, the value of which will be decided by STC on Contract to Contract basis.

- h) Payment terms will be negotiated on Contract to Contract basis between STC and the associate supplier.
- i) In case the value of the contract exceeds Rs.5 Crores, the supplier will also be required to sign Integrity Pact. The Integrity Pact can be accessed on the following link <http://www.stclimited.co.in/corporate-commitments/integrity-pact.aspx>. The prospective applicants shall have no objections whatsoever in signing the contract.
- j) The selected supplier shall ensure compliance of all government legislations, policies, guidelines, orders etc. related to any or all of the above activities/item(s).
- k) The supplier shall undertake to abide by the statutory requirements and guidelines of the Indian Government from time to time.

4. TERMS & CONDITIONS:

- a) The applicant should not have been debarred/ blacklisted/ banned from doing business and participating in tenders by any Government (Centre or State) /PSU for supply of Item(s) mentioned at clause (1) above in India or abroad on the date of empanelment. In case of submission of false declaration (found at any stage), such supplier shall be disqualified.
- b) The Applicant may also be asked to furnish additional information/document(s) /confirmation in connection with verification of the documents submitted by the Applicant, if deemed necessary, at the sole discretion of STC.
- c) The Empanelled supplier shall ensure compliance of all the Government regulations, policies, guidelines, orders, conventions etc., in force related to any or all of the activities covered in the contract for supply including shipping of the consignments, port inspection & clearances, storage, insurance, clearing, handling, forwarding and inland transportation, quality & quantity inspections etc.
- d) The supplier shall give a declaration that the supplier and/or any of its Members of Board of Directors and/or its promoters do not have any cross-holding/shareholding directly and/or indirectly in any manner whatsoever in the other provisionally selected suppliers for empanelment.
- e) The validity of this Standing Panel would be for one year from the date of confirmation by STC. STC shall have sole discretion to extend the validity of this standing panel for further one year depending upon the performance of the supplier(s). Validity of empanelment can also be terminated by STC at its sole discretion.
- f) All documents submitted in response to this “EOI” shall be kept in the custody of STC upon submission.
- g) Applicant(s) having same address or contact details would be rejected.
- h) Where the Applicant believes that information provided in response to this EOI is, or should be kept confidential; or disclosure of this information would unreasonably affect the Proponent’s business affairs, notice is to be given at the time of delivery of the information or

documents by clearly marking such information 'confidential'. In so far as is practicable, STC will give effect to the Applicant's stated wishes, and requests for access to such information will be determined under provisions of RTI Act-2005.

- i) STC is not bound contractually or in any other way to any Applicant/s (except the selected applicant) to this EOI. STC is not liable for any costs or compensation in relation to this EOI by the Applicant/s (except the selected applicant) if STC terminates, varies, or suspends the EOI process or takes any other action permitted under this EOI, including consideration of concepts proposed in future developments. The EOI request is not the subject of any process between STC and supplier or potential supplier.
- j) In the event that STC is at any time for any reason whatsoever called upon to discharge any liability or compensation or penalty or damage arising as a result of the act of negligence, wilful default, commission or omission of any obligations by the applicants/suppliers, the applicants/suppliers shall indemnify STC to the extent of such shortfall or loss or compensation or penalty or damage or injury resulted to it together with all incidental legal costs and consequences that STC may be required to bear in connection thereto.
- k) The above terms and conditions shall have to be considered by the Applicant in totality and the pre-qualification bid containing incomplete documents & not complying with the above conditions shall be summarily rejected.
- l) STC reserves the right to accept or reject any offer against EOI without assigning any reasons whatsoever. The decision of STC in this regard shall be final and binding on all participating suppliers.
- m) Empanelment of suppliers by STC does not entail any commitment from STC to enter into contracts with business associate/third parties during the validity of empanelment. STC reserves its right to abandon any part or whole of process without prior notice to prospective bidders.
- n) Prospective Supplier who qualifies as empanelled suppliers to STC would be individually notified after the evaluation process of empanelment is complete.

5. DOCUMENTS REQUIRED:

The interested applicant shall submit the following information/documents **in seriatim with cover page index** as per the format(s) attached herewith along with their detailed proposal in a sealed envelope (with EOI number & date written on it) with **each page of the document numbered, stamped and initialed.**

- a) Cover page Index showing documents attached/enclosed with corresponding page number.
- b) Supplier Empanelment Form as per Annexure-I.
- c) A **non-refundable** fee of Rs. 5,000/- (Rupees Five Thousand Only) towards processing charges, in the form of a demand draft favoring "The State Trading Corporation of India Ltd." payable at New Delhi must be submitted along with the EOI application. **No exemption shall be granted in this regard.**
- d) The prospective Supplier shall submit a satisfactory Credit Rating Report not more than six

month old as on submission of interest from any of the following International Credit Rating agencies for direct submission to STC by the concerned agency in a sealed cover :

- Dun & Bradstreet
- Moody's
- Standard & Poor

In case the applicant is not having Credit Rating Report from above agencies, the applicant may request the STC to obtain credit rating. A separate application requesting STC to obtain credit rating shall be attached in place of Sealed Credit Rating Report for this request. Applicant has to submit necessary charges, which will be intimated after receiving such request.

- e) The prospective Supplier shall submit a recent satisfactory Bankers Report as on submission of interest for direct submission to STC from their lead banker in a sealed cover.
- f) Solvency Certificate worth Rs. 10 Crores from a scheduled nationalized Indian bank / private bank.
- g) Affidavit to the effect that the supplier has not been black listed by Govt. agencies /CPSUs/STC as on date as per annexure-II.
- h) Audited Balance Sheet and Profit & Loss Statement of the Company for the last 3 financial years.
- i) Copy of the income tax return filed in the last 3 financial years should also be provided or equivalent.
- j) Copy of Memorandum and Articles of Association of Company, if applicable.
- k) List of the directors, partners/proprietors along with Copies of Identity proof and passport sized photographs of the respective Directors/Partners/Proprietors. For partnership a certificate for the same from competent authority, for partnership, certified copy of the registered partnership deed/partnership agreement.
- l) Board Resolution/ Letter from partners authorizing all or any one of the Director/Partners to sign the documents.
- m) Signature of Partners/Directors/Proprietors duly attested by the bank.
- n) Documentary proof as indicated in eligibility criteria as per clause 2(b) above. The supplier shall clearly mention monthly production/supply capacity of the commodity(ies) for which the application is being made in space provided in Supplier Empanelment Form.
- o) Import Export Certificate, if any.
- p) Copy of PAN, VAT/CST/Tin Number Certificate/CIN/DIN of authorized signatories, Trade License or equivalent.
- q) Complete signed copy of EOI as a token of acceptance of all the terms & conditions.

6. SUBMISSION OF Empanelment Documents

- a) Prospective Supplier may download Expression of Interest document from our website www.stclimited.co.in, www.tenders.gov.in and www.eprocure.gov.in and can also obtain a copy of same from Mr. Sanjeev Bhadiar, Deputy Manager, Tel No. 91-11-23462028, 23462434, STC's Office, Manufactured Goods Division, 6th Floor (Mains), Jawahar Vyapar Bhavan, New Delhi – 110001 during office hours on any working day till

one day prior to the opening of Expression of Interest.

- b) No press advertisement shall be issued for the updation/Corrigendum/Addendum. Prospective bidders are therefore advised to regularly visit above mentioned websites at 6(a) to update themselves.
- c) Date for submission of expression of Interest: The due date & time for submission of the Expression of Interest is 15th November 2016 11:00 HRS IST. EOI opening date is 15th November 2016 at 11:15 HRS at The State Trading Corporation of India Limited, Jawahar Vyapar Bhawan, Tolstoy Marg, New Delhi - 110001
- d) Place for submission of EOI & Method of delivery: The Expression of Interest should be addressed to General Manager (Manufactured Goods), The State Trading Corporation of India Limited, Jawahar Vyapar Bhawan, Tolstoy Marg, New Delhi - 110001, India and should be dropped in the tender box placed at the Ground Floor (Reception) at Jawahar Vyapar Bhawan.
- e) Applications received in Fax or E-mail will not be entertained.
- f) Late Receipt of EOI: Any EOI received by STC after the due date & time would be summarily rejected.

7. DISCLAIMER

The issue of this document does not in any way commit or otherwise oblige STC to proceed ahead with all or any part of a pre-qualification empanelment process.

STC may, at its absolute discretion, shortlist, accept, disqualify, elect to abandon, reject any part or whole of the process without giving prior notice to the Proponents or potential Proponents. STC reserves the right to cancel the EOI in totality without assigning any reason at any point of time. All information contained in this EOI are issued bonafide.

This EOI is only for preparation and maintenance of database. STC is in no way bound to limit its business enquiry/circulars to empanelled supplier(s) only.

- 8. The applicants hereto agree that the courts and tribunals at New Delhi shall have the exclusive jurisdiction to settle any or all disputes which may arise out of or in connection with this EOI and shall be decided in accordance with laws of India.**

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SUPPLIER EMPANELMENT FORM

S.No	Desired Information	Details by Applicants							
1	Name of item(s) for which Empanelment is solicited	Item(s)							
2	Supplier Name:								
	Nature of Constitution: Public company/Private company/ Partnership/Proprietorship etc								
	(CEO)/Director/Partners/Proprietor:								
	Registered Address for communication:								
	Date of Establishment/incorporation/constitution								
	Telephone/Fax/Email:								
3	Details of DD attached								
4	Whether you are a Manufacturer/Trader/Supplier								
5	Yearly supply of item(s) whichever is applicable. Please furnish separate information for different items	Item(s)	2013-14		2014-15		2015-16		
			Qty	Value (Rs. Cr)	Qty	Value (Rs. Cr)	Qty	Value (Rs. Cr)	
6	Do you have experience in supplying items mentioned at Clause 1 of this EOI, whichever applicable, to any Govt Agency/PSU in India ? If yes please provide details. Leave blank if not applicable	Item(s)	2013-14		2014-15		2015-16		
			Qty	Value (Rs. Cr)	Qty	Value (Rs. Cr)	Qty	Value (Rs. Cr)	
7	Do you have profit for last three years & positive net worth	Yes/No. Please provide figures/details							
8	Do you Agree to bear any liability arising out of non-fulfillment of supply order?	Yes/No							

9	Do you agree to indemnify STC of any claims/liabilities arising out of or in connection with any of the terms and conditions of this EOI & subsequent agreements, if any?	Yes/No
10	Have you defaulted in supply of item(s) for which empanelment is solicited?	Yes/No
11	Have you attached undertaking as per Annexure-II of this EOI?	Attached/Not Attached
12	Is there any ongoing litigation or legal dispute or any pending execution of decree or award by or against the State/Centre/ Government Department/ Statutory bodies/PSU? Please specify.	Yes/No
13	Sealed Credit Rating Report attached	Attached/Not Attached
14	Sealed Bankers Report attached	Attached/Not Attached
15	Solvency Certificate valued Rs. 10 Cr or US\$ equivalent from a scheduled nationalized Indian bank / private bank	Attached/Not Attached
16	All terms and conditions are accepted	Accepted/Not accepted

Certified that the above information is true and I/we confirm that all information given in the EOI are correct and if at any point of time the information is found to be incorrect our Empanelment will be liable for rejection by STC.

Dated:

Signature

Name & Designation

Mobile Number:

Email:

Place:

Seal/Stamp

(ON COMPANY/FIRM/PROPRIETORSHIP'S LETTER HEAD)

ANNEXURE II

To,

The State Trading Corporation of India Limited,
Jawahar Vyapar Bhawan,
Tolstoy Marg,
New Delhi-110001

SUBJECT: UNDERTAKING

DATE _____

Dear Sir,

We, _____ (**Name of the Organization**), hereby confirm and acknowledge that we have not been blacklisted/banned/barred for participation in Tender by Government of India or by any Government Undertaking in India for supply of {.....item(s) to be filled by applicant for which empanelment is solicited.....}.

Thanking You

Yours faithfully

Name and Signature of the Authorized Person*

*Signing should be in accordance with the Board Resolution along with common seal or CIN, in case of company.

STC/MFD GOODS/EMP/2016-17/01 Dated 18/10/2016

