

THE STATE TRADING COPORATION OF INDIA LIMITED;

(A Govt. of India Enterprise)

<u>Jawahar Vyapar Bhavan, Tolstoy Marg, New Delhi – 110001</u>

CIN No.: L74899DL1956GOI002674

Expression of Interest for Empanelment of Suppliers of Pulses and Lentils for Long Term contract

EOI No. STC/PULSES/EOI/01/2016-17 Dated 22.08.2016 Closes on 19.09.2016 At 1500 Hrs

About us:

THE STATE TRADING CORPORATION OF INDIA LTD. (STC), incorporated under the Companies Act, 1956 having its registered office at Jawahar Vyapar Bhawan, Tolstoy Marg, New Delhi – 110 001, is a Government of India Enterprise under the administrative control of Ministry of Commerce & Industry, Department of Commerce. STC is a premier international trading organization of India with experience of handling international and domestic business for over five decades and has been handling domestic import and export of various kinds of products and commodities.

STC has a strong nation-wide presence with offices covering most of the major port towns in India with deployment of highly skilled and experienced manpower across the country to provide quick and quality services to its clientele. During the year 2015-16, STC has achieved a turnover of Rs.10,826 Crores.

India is a major Importer of Pulses and annually imports around 3.5 - 4.0 MMTs of Pulses. STC has been traditionally importing Pulses including Yellow Peas, Chick Peas, Grams, Beans, Lentils, etc. for various associates for almost last four decades and has undertaken import of Pulses on Government Account during various schemes sponsored by Government of India from time to time.

Terms and Conditions of the EOI

To ensure regular availability of Pulses for the domestic market, State Trading Corporation of India Limited (STC) is interested in signing Long Term agreements with foreign suppliers willing to supply pulses on regular basis.

STC invites Expression of Interest for selection of foreign Suppliers of Pulses for supply to STC on long term basis. These Pulses are to be sourced from overseas markets. STC reserves the right to invite an open tender for import of Pulses and empanelled suppliers under the EOI will have no precedence or rights over such tenders. The empanelled suppliers under the EOI can also participate in such tenders. The details of Pulses and Lentils for which empanelment is planned is as follows:

1. Commodities

- a. Red Lentils Whole any origin
- b. Desi Chick Peas any origin
- c. Yellow Peas of origin.
- d. Yellow Lentils of any origin
- e. Pigeon Peas of any origin.
- f. Black Matpe of any origin.
- g. Green Moong of any origin.

Note: Pulse-wise quality specifications mentioned at Annexure II.

- **2. Pre- Qualification criteria for selection of prospective Supplier:** The supplier has to submit the following documents/ details in order to be considered for the empanelment process
- a. Brief details of the company
- b. The supplier should have minimum three years of experience in the Pulses/Lentils trade for which the application is being made. Also a cumulative minimum supply of 50,000 MT of Pulses/Lentils is required to be fulfilled by the supplier in the market in any of the last three years. The supplier shall clearly mention monthly supply capacity of the commodity for which the application is being made.
- c. Annual report of the company for past three years.
- d. Supplier to submit DNB Report, not more than one year old, with rating fair and above.
- e. Copy of document like Certificate of Incorporation duly self attested.
- f. Board Resolution/ letter from partners authorizing all or any one of the Directors/Partners to sign the documents.
- g. Affidavit to the effect that the supplier has not been blacklisted by Indian Govt. agencies/State Agencies/ STC as on date.

3. Scope of work

a. The selected applicants will form part of STC's panel which will act as backup suppliers for STC Limited. STC expects to regularly execute contracts of supply with its panel of suppliers on CIFFO/C&FFO basis for any discharge port in India. The suppliers will be required to strictly adhere to contractual product specifications (Anx.II).

- b. The price for supply of quantities under the Long Term Agreement can be as under:
 - i) Price determined by tender for specific quantity of month of shipment.
 - ii) Fixed price under Long Term Agreement for agreed quantity.
 - iii) Any other option suggested by bidders.

The prices and commercial terms will be decided subsequently with the empanelled suppliers.

- c. The selected supplier(s) shall ensure compliance of all the Government regulations/conventions/ policies/ guidelines/ orders etc in force related to any or all of the above activities
- d. Supplier shall undertake to abide by the statutory requirements of the Indian Government from time to time.

4. Submission of Expression of Interest

a. The EOI document can be downloaded from our website www.stclimited.co.in or the central government e procurement portal www.eprocure.gov.in. The same can also be obtained from General Manager (Agro), STC of India Limited, Jawahar Vyapar Bhawan, 1 Tolstoy Marg, New Delhi 110001.

b.The EOI has to be submitted in the box kept near Reception of STC New Delhi office located at STC of India Limited, Jawahar Vyapar Bhawan, 1 Tolstoy Marg, New Delhi 110001. The applications have to be submitted before **1500 Hrs on 19.09.2016.**

- c. The last date of submission of **EOI** is 19.09.2016.
- d. Applications received from Fax and email will not be entertained. Only applications received in the tender box will be considered.
- e. Applications incomplete in any form or misstating the facts will be summarily rejected.
- f. It would be preferred that applications for separate commodities be submitted in separate envelopes.

5. General Terms and Conditions

- a. It may be noted that this EOI is only for supply of Pulses to India.
- b. The suppliers has to comply with all Phytosanitary/FSSAI requirements of Govt. of India. The pulses supplied on arrival at port do not meet the specifications prescribed by the Indian PPQ/FSSAI Authorities, then the supplier will have to take back the goods at their risk and cost. (see Anx.III)
- c. STC reserves the right to accept or reject any offer of Expression of Interest without assigning any reasons whatsoever.
- d. Final selection of Suppliers, for each of the stated items from the EOIs received will be done at the discretion of STC and the decision of STC will be final and binding on all participating parties.

- e. Empanelment of suppliers by STC does not entail any commitment from STC for contracts during the validity of empanelment.
- f. STC reserves the right to abandon any part or whole of the process without giving prior notice to prospective applicants.
- g. The terms mentioned in this EOI are only illustrative and not exhaustive. The chosen supplier will be required to enter into contract as devised by STC to fully protect STC's interest and also the interest of prospective customers.
- h. STC is not bound contractually or in any other way to any prospective supplier to this EOI. STC is also not liable for any cost or compensation incurred by the bidders to this EOI.
- i. Validity of empanelment under this EOI shall be for duration of one year from the date of acceptance by STC, which may be renewed on basis of performance of the party, at the sole discretion of STC. Validity of EOI can also be terminated by STC at its sole discretion.
- j. Ownership of EOI documents and information therein (all EOI documents) shall be property of STC on submission. Where the prospective supplier wants the information provided to be kept confidential as such disclosure would unreasonably affect suppliers business affairs, notice is to be given at the time of delivery of information or documents by making such information "Confidential". In so far as possible, STC will give effect to the prospective suppliers stated wishes and access to such information will be determined under provisions of RTI Act 2005.
- k. This EOI is only for preparation and maintenance of database. STC is in no way bound to limit its business enquiry/ circulars to empanelled suppliers only. For each transaction due procedure according to business drill to be adopted. Ultimate contract with any business entity will only create legal rights and obligations against respective parties.

For any further clarification, following officers may be contacted:-

<u>Name</u>	<u>Email</u>	<u>Mobile</u>
Akhil Mathur	akhil@stclimited.co.in	9811052445/011-23462129
Shivam Wadhera	shivam@stclimited.co.in	9953250185/011-23462136

GENERAL MANAGER (AGRO)

FORMAT (TO BE FILLED UP) BY PROSPECTIVE ASSOCIATE SUPPLIERS

PARTICULAR DETAILS

1. Name and	l Address	of the	Supplier
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2. Name Of Contact Person	:
Telephone Number	:
Fax Ño	:
Email Id	:

- 3. Name of Commodities for which empanelment is required:-
- 4. Monthly Supplying Capacity
- 5. Quantity Supplied:-

	Quantity supplied (MT)	Value in Rs. Crores
Year 2013-14		
Year 2014-15		
Year 2015-16		

6. Details of organization to which supply was made along with the volumes supplied.

Supporting Documents of the organization (Attached/ Not Attached)

1. DNB Report :

2. Bank Reference Certificate :

3. Authority Letter :

4. ID Proof of the Directors attested by bank :

5. Affidavit to the effect that the supplier has not been blacklisted by Govt agencies/State Agencies/ STC as on date.

6. Any other document as asked for in the EOI :

Kindly note that the supplier may be asked to sign an Integrity Pact in case the value of the Contract exceeds Rs 20 Crores.

Certified that the above information is true and we confirm that all information given in the Expression

EOI No. STC/PULSES/EOI/01/2016-17 Dated 22.08.2016

D-4-1.				
Dated :				
Place:				
Signature:				
Name & Designation	ı			
Company Seal				

QUALITY SPECIFICATIONS:-

1. RED LENTILS (MASOOR) WHOLE LATEST CROP -FIT FOR HUMAN CONSUMPTION.

GRADING FACTORS	SPECIFICATIONS	
CANADIAN NO.2		
Moisture	Not more than 14 percent by weight	
	(obtained by heating the pulverized grains at 130°C-133°C for two hours)	
Foreign matter (Extraneous matter)	Not more than 1 per cent by weight	
	of which not more than 0.25% by weight shall be mineral matter and	
	not more than 0.10% by weight shall	
	be impurities of animal origin	
Other edible grains	2.0 % Max. by weight	
Damaged grains	3.0% Max. by weight	
Weevilled grains	3.0% Max. by count	
Uric acid	Not more than 100 mg. per Kg.	
Aflatoxin	Not more than 30 micrograms per	
	kilogram	
The total of foreign matter, other edible grains and damaged grains shall not exceed 8% by weight. RED LENTILS SHOULD BE NON GMO .		

2. <u>DESI CHICK PEAS – AUSTRALIA/CANADA/AFRICA ORIGIN</u>

CHICK PEAS CANADIAN/AUSTRALIAN ORIGIN

Foreign Matter	1.0 % Max. (of which not more than 0.25% by weight shall be mineral matter and not more than 0.1% by weight shall be impurities of animal origin)
Purity	99% Min.
Other Edible Grains	4% Max. by weight
Damaged (including Green, immature, Shrunken, Shriveled, Broken and Spilit)	5.0% Max.by weight
Moisture	12.0% Max.
Uric Acid	Not more than 100 Mg per Kg.

Mycotoxin including Aflatoxin not to exceed 30 Micrograms per kilogram. Radioactive, contamination, if any within permissible international limits.

The total of foreign matter, other edible grains and damaged grains shall not exceed 9% by weight.

Material to meet all requirements, rules and regulation of FSSAI and PQ authorities of India.

Material shall be from new crop and shall be sound clean, wholesome, free from moulds/fungus, live insects obnoxious smell artificial colour, admixture of unwholesome substances and should be of reasonable uniform size, shape and colour characteristics.

3. CANADIAN YELLOW LENTIL (SPLIT-HUSKED) UNMILLED QUALITY:

- a) Consist of the husked and split seeds of the yellow lentil (Lens exculenta Moench or Lens culinaris Medik or Ervum Lens Linn).
- b) be sweet, clean, wholesome, uniform in size, shape, colour and in sound merchantable conditions;
- c) be free from living and dead insects, fungus infestation, added colouring matter, mould obnoxious smell, discolouration;
- d) be free from rodent hair and excreta:
- e) be free from toxic or noxious seeds viz. Crotolaria (Crotolaria spp.), Corn cockle (Agrostemma githago L.), Castor bean (Ricinus communis L.), Jimson weed (Dhatura spp.), Argemone mexicana, Khesari and other seeds that are commonly recognized as harmful to health:
- f) Uric acid and aflatoxin shall not exceed 100 milligrams and 30 micrograms per kilogram respectively;
- g) be of the current season's crop and of Non GMO.

h) Comply with the restrictions in regard to poisonous metals (rule-57), crop contaminants substances (rule 57-A), naturally occurring toxic substances (rule 57-B), use of insecticides (rule-65) and other provisions prescribed under the prevention of Food Adulteration Rules 1955, as amended from time to time.

Foreign matter (organic)			0.5% Max.	
Foreign matter (inorganic)			0.1% Max.	
Other edible	e grains		0.5% Max.	
Damaged	(including	insect	2% Max.	
damaged grains)				
Broken grain	าร		0.5% Max.	
Weevilled g	rains		2.0% Max. by count	
Kesari peas/	'Akra		Nil	
Moisture			12.0% Max.	

4. PIGEON PEAS (ARHAR/TOOR) FAQ WHOLE FIT FOR HUMAN CONSUMPTION:

Toor whole FAQ				
Foreign Matter	1% Max by weight (of which mineral matter not to exceed 0.25% and impurities of animal origin not to exceed 0.10% by weight)			
Weeviled Seeds (Material should be free from live infestation)	3.0% Max. by count			
Damaged otherwise (Including immature, shriveled, heated fungi and Discoloured grain)	4.0% Max. by weight			
Foreign beans	0.5% Max.			
Broken seeds (Passing through 3.00 mm slotted sieve	1.0% Max.			
Moisture	12.0% Max.			
Uric Acid Not more than 100 mg per kg				
Mycotoxin including Aflatoxin not to exceed 0.03 miligram per kilogram. Radioactive, contamination, if within permissible international limits				
NOTE: NO OTHER VARIETY TO BE MIXED ALONG WITH TOOR INCLUDING SHEWPHLAR VARIETY.				
Total of Foreign Matter, Weeviled seeds, Other Edible Beans, Damaged Beans and Broken seeds not to exceed 6% by weight.				

5. BLACK MATPE (URAD) FAQ (MYANMAR) OR ANY OTHER ORIGIN FIT FOR HUMAN CONSUMPTION

Foreign matter:	1.0% max. (of which not
	more than 0.25% by weight
	shall be mineral matter and
	not more than 0.1% by
	weight shall be impurities of
	animal origin)
Weeviled Seeds (Material should be free from live	1.0% max. by count
infestation)	
Damaged otherwise (including immature, shriveled	F0/ may by waight
Damaged otherwise (including immature, shriveled,	5% max. by weight
heated fungi and discoloured grain)and Brown Seeds:	
Other edible grains (sister beans)	3.0% max by count
Small Seeds (passing through 2.75% mm slotted sieve)	6.0% max.
Moisture	12.0% max.
Uric Acid	Not more than 100 mg per kg

Mycotoxin including Aflatoxin not to exceed 0.03 milligrams per Kilogram. Radioactive contamination, if any within permissible international limits.

Provided that total foreign matter, other edible grains and damaged grains shall not exceed 9 per cent by weight.

6. YELLOW PEAS NO. 2 OR BETTER CANADIAN ORIGIN:

Grade	No.2 or Better Except Max.8% Splits
Colour	Fair
Other Colours	2.0% Max.
Foreign Material	0.5% Max.
Splits	8.0% Max. Allowable upto 12% with maximum discount of US\$ 1 PMT for every percentage increase or part thereof, beyond 12% cargo will be rejected.
Total Damage	5.0% Max.
Moisture Uric Acid	14.0% Max. Not more than 100 mg. per kg

7. GREEN MOONG PEDISHEWA:

Parameter	Specifications
Foreign Matter	0.5% Max.
Weeviled Seeds	1% Max.
Material should be free from live infestation)	
Moisture	12% Max.
Sister Beans	1% Max.
Damaged otherwise (Including immature, shriveled, heated fungi and Discolored /Yellow seeds)	2% Max
Yellow Seeds	2% Max

General

- Please note that all the pulses quoted shall be from new crop and shall be sound, clean, wholesome, Non-GMO, fit for human consumption, free from moulds/fungus, live insects obnoxious smell, artificial colour, admixture of unwholesome substance and should be of reasonable uniform size, shape and colour characteristics.
- All requirements of plant quarantine (regulation of import into India) Order 2003 or any amendments thereof to be strictly adhered to failing which the consignment will stand rejected.
- Radioactive contamination, if any, within permissible international limits.
- Mycotoxin including Aflatoxin not to exceed 30 micrograms per kilogram.

If the pulses on arrival at port do not meet the specifications prescribed by the Indian PPQ/FSSAI Authorities, then the supplier will have to take back the goods at their own risk and cost.

PHYTOSANITARY REQUIREMENTS FOR IMPORT OF PEAS & PULSES INTO INDIA

The import of plant / plants material is regulated under the Destructive Insects & Pests Act, 1914 and the Plant Quarantine (Regulation of Import into India) Order, 2003 issued thereunder. As per this Order, the phytosanitary requirement of import for peas and pulses are as follows:

Import of pulses is subject to the following general condition for import of grains:

- i. As per Section 3 (12) no consignment of food-grain is permitted for import with contamination of **quarantine weeds** listed in Schedule-VIII of PQ Order, 2003 unless the said consignment has been devitalized by the exporting country and a certificate to that effect has been endorsed in the phytosanitary certificate issued by the exporting country.
- **ii.** As per PQ Order, 2003, Chapter II, Clause 3 (19) general condition of import, no consignment of plants and plant products contaminated with **soil** should be allowed.

Therefore, the National Plant Protection Organization of the exporting country has to issue Phytosanitary Certificate with the **special conditions of import** accompanying the consignment referring to the prescribed phytosanitary treatment and freedom from soil contamination and quarantine weed seeds listed in Schedule VIII of PQ Order.

In some cases, **the additional declaration** pertaining to freedom of the commodity from the pests listed in PQ Order, 2003 against the commodity is also required.

Specific commodity - wise requirements are as under:

i. The import of pea (*Pisum spp*) grains for consumption is allowed from any country with the following **additional declaration** endorsed on Phytosanitary Certificates:

The consignment is free from:

- (a) Stem and bulb nematode (*Ditylenchusdipsaci*)
- (b) Pea cyst nematode (*Heteroderagoettingiana*)
- (c) Bruchids (Bruchidius spp. Specularis impressithorax)

Special Condition to be endorsed on phytosanitary certificate:

- (a) Fumigation with Methyl bromide @ 32g/cu. m at @ 21°C and above under NAP and the treatment.
- (b) Freedom from soil and quarantine weed seeds (as explained above)

ii. The import of chickpea (*Cicer aeriatinum*) grains for consumption is allowed from any country with the following conditions:

Additional declaration – Not prescribed

Special Condition to be endorsed on phytosanitary certificate:

- (a) Fumigation with Methyl bromide @ 32g/cu. m at @ 21°C and above under NAP and the treatment.
- (b) Freedom from soil and quarantine weed seeds

iii Import of Lentils (*Lens culinaris*) *g*rains (seed) for consumption is allowed from following countries:

Name of the	Additional	Special condition of import
country	Declaration	
Australia	Free from	(i) Free from soil contamination and
Canada	Ditylenchus	quarantine weed seeds.
China	dipsaci	ii) Fumigation by Methyl bromide at 32 g per cubic meter for 24 hrs
Iran	(stem and bulb	at 21o C or equivalent or any other
USA	nematode)	·
		treatment approved by the Plant Protection Adviser to the
		Government of India and the treatment should be endorsed on
		Phytosanitary Certificate issued at the country of origin or re -export.
Nepal	Nil	-do-
Tanzania		
Myanmar		
Turkey	Free from	-do-
	Bruchus lentis	

Ditylenchus dipsaci	
(stem and bulb	
Nematode	

iv. Import of *Vigna* (*Phaseolus*) spp. (Beans)) *g*rain (seed) for consumption is allowed from any country.

Name of the country	Additional declaration	Special condition of import
Any country	Free from Bean bruchid (Acanthoscelides obtectus)	(i)Free from soil contamination and quarantine weed seeds (ii)Fumigation with Methyl bromide @32 g/cu m for 24 hrs at 21oC and above under NAP and the treatment shall be endorsed on phytosanitary certificate or by any other fumigant/substance in the manner approved by the Plant Protection Adviser.

v. Import of Pigeon pea (*Cajanus cajan*) grains for consumption is allowed from the country as per details given below with the following conditions:

Name of the	Additional	Special condition of import
country	declaration	
(i) Australia	Free from	(i) Free from soil contamination.
(ii) Mozambique	Richardia	(ii) Fumigation by Methyl bromide at

(iii) Myanmar	brasiliensis	32g per cubic
(iv) Nepal		meter for 24 hrs at 210 C or equivalent
		(iii) Free from quarantine weed seeds
(v) China	Free from	(i) Free from soil contamination.
	Heterodera glycines(Cyst	(ii) Fumigation by Methyl bromide at32g per cubic
	nematode)	meter for 24 hrs at 210 C
	nematode)	(iii) Free from quarantine weed seeds.
(vi) Iran	Free from	(i) Free from soil contamination.
vii) Kenya	Apomyelois ceratoniae (carob moth) Free from (a)Melanagromyz	 (ii) Fumigation by Methyl bromide at 32g per cubic meter for 24 hrs at 210 C (iii) Free from quarantine weed seeds. (i) Free from soil contamination (ii) Fumigation by Methyl bromide
	a chalcosoma (pod fly) (b)Richardia brasiliensis	at32 g per cubic meter for 24 hrs at 210 C or equivalent (iii) Free from quarantine weed seeds
(viii) Pakistan	Nil	(i) Free from soil contamination.
(ix) Tanzania (x) Malawi		(ii) Fumigation with Methyl bromide at 32 g. per
(xi) Uganda		cubic metre for 24 hrs. at 210 C and above or
		equivalent



Process of phytosanitary inspection and release of the consignments

On receipt of application for quarantine inspection and clearance of food grain from importer or his clearing agent, the application is registered. Documents viz., original import permit, original phytosanitary certificate, bill of entry, certificate of origin, bill of lading, invoice etc. are checked. After scrutiny of the application, an inspector is deputed for drawing samples as per laid down procedure. No. of Containers sampled depends on size of the consignment, as under:

01-10 containers - Minimum 2 containers

11-25 containers - One in every five containers but not less than four

Above 25 containers - One in every eight Containers but not less than six containers,

Two samples of one Kg each are drawn from each container for inspection / testing. Each sample is examined for freedom from the quarantine pest. If the consignment has live insect infestation, the importer is advised to fumigate the consignment with Methyl Bromide under the supervision of Plant Quarantine Officer. The consignment is again inspected and if found to have no live insect infestation, it is approved for release.

As per the Plant Quarantine (Regulation of Import into India) Order, 2003 all pulses are required to be treated with Methyl Bromide prior to entry into India. However, in respect of imports of pulses from USA, Canada and France interim arrangements have been made for Methyl Bromide fumigation at the point of entry, keeping in view the fact that this treatment is not feasible in these countries owing to very low temperature.

In case of non compliances with conditions stipulated in Plant Quarantine (Regulation of Import into India) Order, 2003, the consignment would be released after realizing fee for import permit and fee for plant quarantine inspection at five times of the normal rates and prescribed treatment. The fee applicable for first 1000 Kg is Rs. 2500/- plus Rs. 50/- per additional tonne in case of pulses.
