

THE STATE TRADING CORPORATION OF INDIA LTD.  
(A GOVERNMENT OF INDIA ENTERPRISE) JAWAHAR  
VYAPAR BHAVAN, TOLSTOY MARG, NEW DELHI –  
110 001

BRANCH OFFICE: B-1/201, Marathon Nextgen Innova, Opp.  
Peninsula Corporate Park, Off. Ganpatrao Kadam Marg, Lower  
Parel (W), Mumbai 400 013

NOTICE No.STC/MUM/AC/EOI/2013-14/01 DATED 19.02.2014

Invitation for Expression of Interest (EOI) for selection of Miller/Supplier of All varieties of Pulses, Refined Edible Oils , Rice, Sugar, Salt, Tea, Wheat, Wheat flour & any other flour , Spices for supply to STC for Sale/deliveries to various State & Central Govt. agencies / Purchase Organizations and for export of Maize, Soyabean seeds, Soyabean meal , Soya products, Sesame seeds.

#### ABOUT US

THE STATE TRADING CORPORATION OF INDIA LTD. (STC), incorporated under the Companies Act, 1956 having its registered office at Jawahar Vyapar Bhawan, Tolstoy Marg, New Delhi – 110 001 and Branch office at B-1/201, Marathon Nextgen Innova, Opp. Peninsula Corporate Park, Off. Ganpatrao Kadam Marg, Lower Parel (W), Mumbai 400 013 is a Government of India Enterprise under the administrative control of Ministry of Commerce & Industry, Department of Commerce. STC is a premier international trading organization of India with experience of handling international and domestic business for over five and half decades and has been handling domestic import and export of various kinds of products and commodities.

STC has a strong nation-wide presence with offices in all capital cities and covering most of the major port towns in India with deployment of highly skilled and experienced manpower across the country to provide quick and quality services to its clientele. During the year 2012-13 STC has achieved a turnover of approx. Rs.18,698 Crores.

For supply of all varieties of Pulses, Refined Edible Oils , Rice, Sugar, Salt, Tea, Wheat, Wheat flour & any other flour , Spices for supply to STC for Sale/deliveries to various State & Central Govt. agencies / Purchase Organizations and for export of Maize, Soyabean seeds, Soyabean meal , Soya products, Sesame seeds, STC hereby invites Expression of Interest (EOI) from prospective Millers/Suppliers as per following:

1. Details of items for which EOI is invited:
  - i. Supply of all varieties of Pulses, Refined Edible Oils , Rice, Sugar, Salt, Tea, Wheat, Wheat flour & any other flour , Spices to STC for Sale/deliveries to various State & Central Govt. agencies / Purchase Organizations and for export of Maize, Soyabean seeds, Soyabean meal , Soya products, Sesame seeds.

2. Scope of work

- i. The Miller / Supplier shall accept all the terms and conditions of said Central / State Government Department/Purchase Organisation or Importer and in case of order shall, on a back to back basis, deliver the said products and commodities to the Customers in the manner required at the nominated end destination. The goods shall be packed as per the desired specifications of the purchasing authority for onward sale to respective Central/State Government Department/ Purchase organisation. In case the purchasing organization wants trading/distributionship license of branded items in the name/ favour of STC, the same should be issued /arranged by the miller/supplier. The Miller/Supplier shall furnish Interest free EMD/Bid bond and Performance Bank Guarantees (PBG)/Performance Bond (as required) to STC.
- ii. STC would quote the rates to Central/State Government Department/Purchase Organisation on the basis of rates offered by the Supplier to STC after adding Trading Margin of STC. The amount of trading margin would be decided by STC at their sole discretion and the same shall not be contested by the supplier. The basic terms of order received by STC from Customer shall mutatis mutandis apply in the back-to- back contract to be finalized between STC and the Miller / Supplier. The payment to supplier shall be only released against supply of goods and receipt of payment by STC from the respective Central/State Govt. Department/ Purchase Organisation.
- iii. It is to be expressly understood and agreed by the prospective Miller/Supplier that STC shall be making the purchases on behalf of its end Customers i.e. Central/State Govt. Department/ Purchase Organisation based on their specific indents. Accordingly in case any deductions are made from the bills of STC by its Central/State Govt. Department/ Purchase Organisation on account of deviations in the specifications, pilferage or due to short- landing at unload destination point amount will be released to supplier after deduction of STC's trade margin & bank charges if any to the extent of amount received from customers after such deduction. In case of shortage necessary debit/credit note to be issued by supplier and STC.

3. Pre-qualification criteria for selection of prospective Producer/Miller Supplier(s):

- i. Miller / Supplier should have a minimum experience of 3 (Three) years of milling / supplying of the said item(s) i.e. Pulses, Refined Edible Oils , Rice, Sugar, Salt, Tea, Wheat, Wheat flour & any other flour , Spices , Maize , Soyabean seeds, Soyabean meal, Soya products, Sesame seeds and is required to produce documentary evidence for same.
- ii. Miller /Supplier should have a valid PAN No., TIN No., CST No. and valid Trade License & FSSAI License.
- iii. Miller /Supplier shall have to submit the copies of Income Tax Return filed and audited P&L A/C & Balance Sheet of the company for the last three years attested by authorized representative.
- iv. Miller / Supplier is required to submit latest solvency certificate from it's regular bankers.
- v. The Miller / Supplier shall clearly mention the plant(s) production capacity on per month & per annum basis for the item, for which the EOI is being submitted. The Miller / supplier shall also furnish information on the production undertaken on, actual basis in the stated plants, during the last two years.

- vi. The Miller /Supplier should have warehouse facilities for maintaining the stock of item in order to ensure smooth & uninterrupted regular supplies.
- vii. As the items i.e all varieties of Pulses, Refined Edible Oils , Rice, Sugar, , Salt, Tea, Wheat, Wheat flour & any other flour , Spices , Maize, Soyabean seed, Soyabean Meal ,Soyabean products and Sesame seeds shall be procured for Human consumption, the goods should either be approved by the customer/purchasing organization or certified by the applicable Government Agencies viz., FPO, FSSAI, AGMARK, HACCP, etc., and quality to be strictly in compliance of Prevention of Food Adulteration Rules, 1955, as amended from time to time.
- viii. The Suppliers can also be asked to furnish additional information /confirmation in connection with verification of the documents submitted by the supplier, if deemed necessary.
- ix. The above terms and conditions shall have to be considered by the supplier in totality and the EOI containing incomplete documents & not complying with the above conditions shall be summarily rejected.
- x. The selected supplier(s) shall ensure compliance of all the Government regulations/conventions / policies /guidelines /orders etc. in force related to any or all of the above activities.
- xi. Supplier(s) shall also submit a self certificate/undertaking issued by the owner/proprietor of the company certifying that they have not been debarred /blacklisted for doing business by Govt. agencies/State agencies/STC as on date. The supplier shall have to submit an UNDERTAKING to this effect at the time of application for prequalification under this EOI as well as while participating in the subsequent Tender. In case of submission of false declaration (found at any stage), such supplier shall be disqualified forthwith.
- xii. Details submitted by parties shall be examined in line with above mentioned criteria. The above terms and conditions shall be considered in totality and applications received without documents complying with the above conditions shall be summarily rejected.
- xiii. The Miller/Supplier shall possess all required licenses for manufacturing/trading activities for items which it intend to supply.
- xiv. Supplier shall undertake to abide by the statutory requirements of the Indian Government from time to time covering this EOI.
- xv. STC reserves the right to accept or reject any/all applications and cancel the EOI process at any time, without assigning any reasons thereof.

4. Submission of Expression of interest:

- i. Prospective Miller/Supplier may download Expression of Interest document from our website: [www.stc.gov](http://www.stc.gov).**Error! Hyperlink reference not valid.**[www.tenders.gov](http://www.tenders.gov).**Error! Hyperlink reference not valid.**
- ii. The Expression of interest must contain the name, designation and place of Business of the person with Phone and Fax Nos. of persons making the expression of interest and must be signed and sealed by the Prospective Supplier with his usual signature.

- iii. The President, Secretary or any other person or persons authorized to bind the corporation/company in the matter must sign expression of interests by corporations/companies with the legal name of the Corporations/ Companies.
- iv. The supplier should submit their supporting documents such as Company Brochure, Balance sheets of last three years, details of installed capacity & brief manufacturing process (wherever applicable), ISO/ FSSAI License, Trade Licenses, IEC no (in case of Exporter) or other accreditation certificates (if any), Registration certificates with various tax authorities or Government Departments, etc.
- v. A non refundable fee of Rs.10,000/- in the form of a demand draft favouring "The State Trading Corporation of India Ltd." payable at Mumbai must be submitted as processing charges. The processing fee cannot be exempted for any applicant.
- vi. Each page has to be numbered consecutively and signed with company seal. Index showing documents submitted with page nos. shall also be submitted.
- vii. For each item separate set of documents as prescribed in the EOI are to be submitted in separate cover.
- viii. Supplier shall undertake to abide by the logistical requirement if any of Central/State departments/ Undertakings for supply of Pulses at their designated depots/ distribution centers.
- ix. The selected supplier(s) shall ensure compliance of all the Government regulations/conventions / policies /guidelines /orders etc. in force related to any or all of the related activities.

5. Last Date for submission of Expression of Interest:

The last date for submission of the Expression of Interest is 07.03.2014 at 1500 Hrs.

6. Place for submission of Expression of Interest:

The Expression of Interest should be addressed to Branch Manager, The STC of India Ltd., B-1/201, Marathon Nextgen Innova, Opp. Peninsula Corporate Park, Off. Ganpatrao Kadam Marg, Lower Parel (W), Mumbai 400 013 along with duly filled in enclosed Annexure-I & requisite enclosures in a sealed envelope should be put in the Box placed on the reception of STC, Mumbai before the due date and time. The cover should also be super-scribed with the EOI No. and Date, Item Description and the date of EOI Opening.

**Name of the contact persons for clarification :** R Madusudhan (DGM) – 022 24951782, Praful Malde ( Manager – Marketing ) - 022 24919169 and Harshal Dalne (AM) – 022 24941059

**Important Note:** FOR EACH ITEM SEPARATE SET OF DOCUMENTS AS PRESCRIBED IN THE EOI ARE TO BE SUBMITTED IN SEPARATE COVER.

7. General Terms & Conditions:

- i. STC reserves the right to accept or reject any offer of Expression of Interest without assigning any reasons what so ever.
- ii. Final selection of Miller /Supplier, for each/all of the stated items, from the EOIs received will be done at the discretion of STC and the decision of STC shall be final and binding on all the participating parties.
- iii. The Supplier may clearly note that terms and conditions enumerated in this EOI are only illustrative and not exhaustive. The chosen Miller /Supplier will have to enter into

contracts as devised by STC to fully protect STC's overall interests and also the interests of the prospective customers.

- iv. The prospective Miller /Supplier can also be asked to furnish additional information/confirmation in connection with verification of the documents submitted by the supplier, if deemed necessary.
- v. All details and terms and conditions of this document shall have to be considered by the prospective Miller /Supplier in totality and the expression of interest containing incomplete documents & not complying with the above conditions are liable to be rejected.
- vi. Empanelment of Miller/Supplier doesn't entail any commitment from STC for contracts with them during validity of the empanelment.
- vii. Any further corrigendum to the EOI documents will be uploaded by STC only on STC's and CPP portal

8. Late receipt of Expression of Interest:

Any EOI received after the due date and time would be treated as not received.

9. Ownership of EOI Documents and information therein (all Expression of Interest documents) will become the property of STC upon submission.

10. No Contractual Obligation:

STC is not bound contractually or in any other way to any prospective Supplier to this Expression of Interest. STC is not liable for any costs of compensation in relation to the consideration of this Expression of Interest or any Expression of Interest, incurred by the prospective Supplier to this Expression of Interest whether or not STC terminates, varies, or suspends the Expression of Interest process or takes any other action permitted under this Expression of Interest, including consideration of concepts proposed in future developments.

11. Short listing of associate Millers/suppliers:

Prospective Supplier who qualifies as Associate Millers/suppliers to STC would be individually notified after the evaluation process is complete. The validity of EOIs received shall be initially for a period of two years from the date of acceptance by STC, which may be renewed on the basis of performance of the party, at the sole discretion of STC.

12. Disclaimer:

The issue of this document does not in any way commit or otherwise obliges STC to proceed with all or any part of an EOI process. The EOI Request is not the subject of any process contract or any contractual obligations between STC and prospective Supplier. STC may, at its absolute discretion, elect to abandon any part or whole of the process without giving prior notice to the prospective suppliers.

## FORMAT (TO BE FILLED UP) BY PROSPECTIVE ASSOCIATE SUPPLIERS

## PARTICULAR DETAILS

1. NAME OF ITEMS for which empanelment is required	Please mark (√) on the items of interest from the following: 1. All varieties of Pulses 2. Refined Edible Oil 3. Rice 4. Salt 5. Tea 6. Wheat Flour and any other Flour 7. Spices 8. Wheat 9. Maize(Export) 10. Soyabean seeds(Export) 11. Soyabean meal(Export) 12. Soyabean products(Export) 13. Sesame seed(Export)			
2. Annual Milling/Supplying Capacity				
3. Quantity supplied (Documentary proof to be attached)	IN INDIA (Domestic)		OUTSIDE INDIA (Exports)	
	Quantity supplied in MT	Value (Rs. In Crores)	Quantity supplied in MT	Value (Rs. In Crores)
In the year 2010-11				
In the year 2011-12				
In the year 2012-13				
4. (a) Name & Address of the Supplier  Year of Establishment				
(b) Please specify whether you are: Producer, Miller or Supplier				
(c) Name of contact person(s)				
(d) Telephone No. (s)	Landline -		Mobile -	
(e) Fax No(s)				
(f) E-mail id (s)				
5. Attach supporting documents such as: (i) Company Brochure, > Audited P & L a/c. & Balance Sheets of last three years, FSSAI/ISO/Agmark or other accreditation certificates (if any), >Income Tax Registration certificates indicating PAN/TAN no,Sales tax registration indicating CST/TIN no. >IEC no, EPC reg. details in case of exporter	Attached		Not attached	

(ii) Bank Reference certificate and solvency certificate	Attached	Not attached
(iii) Credit rating agency report (if any)	Attached	Not attached
(iv) Copies of Purchase orders/ Performance certificates in support of S. No. 1. above	Attached	Not attached
(v) Acceptance of all terms & conditions specified in EOI	Attached	Not attached
6. Has the company been black listed/ banned by any Government undertaking from participating in any supply tenders	YES	NO
7. Whether black listed/banned on the date of application	YES	NO
8. Details of clients to whom supplies during the last three years both in terms of volume and value have been completed.		
9. Any other document, as asked for in the EOI.		

## Please use extra sheet, if more space is required.

Certified that the above information is true and we confirm that all information given in the Expression of Interest are correct and if at any point of time the information is found to be incorrect our EOI will be liable for rejection by STC.

Dated:

Place:

Signatures:

Name & Designation:

Company Seal