



**THE STATE TRADING CORPORATION OF INDIA LIMITED
(A GOVERNMENT OF INDIA ENTERPRISE)
6th FLOOR, H K HOUSE, BEHID JIVABHAI CHAMBERS, ASHRAM ROAD,
NAVRANGPURA, AHMEDABAD 380 009 (GUJARAT)**

**INVITES
EXPRESSION OF INTEREST**

**For Empanelment of Associate Suppliers for supply of
Agricultural Commodities**

Date: 21st March, 2018



NOTICE INVITING EXPRESSION OF INTEREST

NO. STC/AHD/AGRO/2018-19/01 DTD. 21.03.2018

Expression of Interest (EOI) for empanelment/selection of Suppliers of various Agro Commodities viz. White Sugar, Pulses (Tur Dal – Kori, Moong Dal, Mogar, Gram Dal), Refined Edible Oils, Castor Seed / Oil / Derivatives, Dehydrated Vegetables, Pysillium Husk, Cummin, etc., for supply to STC on Back to Back Basis for its onwards supply/sale to various Government Agencies/Private Purchase Organizations within India and abroad.

ABOUT US

THE STATE TRADING CORPORATION OF INDIA LIMITED (STC), incorporated under the Companies Act,1956 having its Registered office at Jawahar Vyapar Bhawan, Tolstoy Marg, New Delhi-110 001 and Branch office at 6th Floor, H K House, Behind Jivabhai Chambers, Ashram Road, Navrangpura, Ahmedabad – 380 009 (Gujarat), is a Government of India Enterprise under the administrative control of Ministry of Commerce & Industry, Department of Commerce.(GOI). STC is a premier international trading organization of India with experience of handling international and domestic business for over five decades and has been handling domestic supply of Agricultural commodities, Bullion, Metals, Minerals, Pulses, Sugar, Edible Oils etc. to various State Government/Purchase Organizations.

STC has a strong nation-wide presence with offices covering all the major port towns in India with deployment of highly skilled and experienced manpower across the country to provide quick and quality services to its clientele. During the year 2016-17, STC has achieved a total **turnover of Rs. 7752 Crores.**

OBJECTIVE:

STC, Ahmedabad intends to build a supplier base through empanelment for domestic/international supply of agricultural commodities such as Pulses, Sugar, Edible Oil, Castor Seed / Oil / Derivatives, Dehydrated Vegetables, Cummin, Psyllium Husk, etc. to Government/Private Purchase Organizations on a back to back basis, as per the following broad terms:

1. Details of items for which EOI is invited:

Supply of various types of Agro Commodities viz. White Sugar, Pulses (Tur Dal – Kori, Moong Dal, Mogar, Gram Dal), Refined Edible Oils etc. shall be undertaken by STC in association with empanelled suppliers on Back to Back Basis for domestic supply/sale to various Government Agencies/Private Purchase Organizations. Manufacturers / Traders of Agricultural Items like Castor Seed/Oil/Derivatives, Dehydrated Vegetables, Cummin, Psyllium Husk, etc., shall be empanelled through this EOI for domestic / international trade.

2. Scope of work:

- i. Based on the enquiry floated by the ultimate procurement organisation, STC shall be intimating the empanelled suppliers (along with detailed terms and conditions), and inviting quotes for the same (which shall be inclusive of STC's trade margin) via a limited tender. The

associate supplier(s) for the respective order shall be finalized after assessment of the received bids.

- ii. STC would quote the rates to the Purchase Organization/Buyer on the basis of rates offered by the final associate supplier(s). The basic terms of order received by STC from Purchase Organization shall mutatis mutandis apply in the Back-to-Back contract to be finalized between STC and the associate supplier(s). The payment to associate supplier(s) shall be released only against supply of goods/material and receipt of payment by STC from the respective Purchase Organization.
- iii. It is expressly understood and agreed by the prospective Supplier that STC shall be making the purchases for and on behalf of its end Buyers based on their specific indents. Accordingly, in case any deductions are made from the bills of STC by its end Buyers on account of deviations in the specifications, delayed delivery, demurrage or due to short-landing at unload destination point, the subject amount shall be liable to be reimbursed by the associate supplier to STC.

3. Pre-qualification criteria for selection of prospective Supplier:

- i. Supplier of Agro Commodities should have a minimum experience of 3 (Three) years of supplying of the said item(s) and is required to produce documentary evidence for same.
- ii. Supplier of Agro Commodities should have a valid PAN No., TIN No., GST No., valid Trade Licence, ISO Certification, Processing License, FSSAI License issued by Competent authority or particulars of Registration Certificate issued by various Agencies/Authorities.
- iii. Supplier of Agro Commodities should have their own Processing unit or Traders and they shall clearly mention the plant(s) production capacity/turnover on per month & per annum basis for the item, for which the EOI is being submitted. Supplier of Agro Commodities shall also furnish information on the supply undertaken on actual basis in last two years along with their Manpower etc. Supplier of Agro Commodities should have an annual turnover of at least Rs. 3.00 crore for the last three years.
- iv. Supplier of Agro Commodities should have warehouse facilities for maintaining the stock of item in order to ensure smooth & uninterrupted regular supplies.
- v. **Suppliers/Applicants/Bidders are required to get themselves Registered with NIC's Central Public Procurement (CPP) Portal (<http://eprocure.gov.in/eprocure>) using Class-II/Class-III Digital Signature Certificate.**
All the details mentioned during Registration/Enrolment process should be correct/true. Bidders have to abide by all the terms and conditions mentioned during Registration process. For any queries relating to the process of online bid submission or queries relating to CPP Portal (<http://eoirytre.gov.in/eproc>), Bidders may contact CPP Portal Helpdesk on Tel No. 1800-3070-232, 91-7872007972 and 91-7878007973010.
- vi. In case of the Supplier being a Micro or Small Enterprise (MSE), relevant Registration Certificate to that effect should be mandatorily submitted. It should also be clearly indicated whether the MSE is owned by SC or ST entrepreneur, wherever applicable. If the price quoted by an MSE is within L1+15%, it will allowed to supply a portion (up to 20 percent of total tendered quantity) of requirement provided the enterprise is able to match the L1 price and the L1 price is from a bidder other than an MSE. In case of two or more MSEs quoting price within L1+15%, order may be divided as deemed fit by STC.

4. Instructions to applicants

- i. Applicant may download Expression of Interest document from our website www.stclimited.co.in OR www.tenders.gov.in and can also obtain a copy of same from Shri Ashutosh Chaturvedi, Manager, The State Trading Corporation of India

- Ltd., 6th Floor, H K House, Behind Jivabhai Chambers, Ashram Road, Navrangpura, Ahmedabad – 380 009 (Gujarat) during office hours on any working day.
- ii. Expression of Interest documents shall be submitted in original, duly signed and stamped at each page as token of acceptance of all terms and conditions. Expression of Interest received over Fax/Email or copy of the Expression of Interest shall be summarily rejected.
 - iii. The Expression of interest must contain the name, designation and place of Business of the person with Phone and Fax Nos. of persons making the expression of interest and must be signed and sealed by the applicant with his official signature.
 - iv. The Expression of Interest must be signed as per the Board Resolution in case of Company and in case of Partnership, by all Partners and in case of Proprietor, by himself. The said Board Resolution must be accompanied with the EOI. Further, in case of the Partnership Firm, the Registered Partnership Deed must be accompanied.
 - iv. The applicant should submit their supporting documents such as Certificate of Incorporation/Registered Partnership Deed, Company Brochure, Memorandum & Articles of Association, Income tax returns, Audited P&L A/C & Balance Sheet of the Company for the last three years, details of installed capacity & business process (wherever applicable), ISO or any other Accreditation Certificates (if any), Registration certificates with various Tax authorities or Government Departments, etc.
 - v. Applicant is required to submit Solvency Certificate for a minimum amount(s) of Rs.1.00 Crore from their Lead Bank in order to undertake the proposed Business.
 - vi. Applicant may also be asked to furnish additional information/confirmation in connection with verification of the documents submitted by the supplier/processor, if deemed necessary.
 - vii. The above terms and conditions shall have to be considered by the applicant in totality and the EOI containing incomplete documents & not complying with the above conditions shall be summarily rejected.
 - viii. The selected applicant shall ensure compliance of all the Government regulations/conventions/policies/guidelines/orders etc. in force related to any or all of the above activities.
 - ix. Applicant shall also submit a certificate/undertaking issued by the Company certifying that Company or its Subsidiary or any other Company under the control or Management as per the Companies Act 2013 and in case of any Unit/Partnership Firm, the same to be submitted by Owner/Proprietor/Partner stating that they have not been debarred/blacklisted by any Central/State Government Departments/Central or State Government Undertakings/STC as on date for doing such business. The supplier shall have to submit an UNDERTAKING to this effect at the time of application for prequalification under this EOI. In case of submission of false declaration (found at any stage), such supplier/applicant/bidder shall be disqualified forthwith.
 - x. Details submitted by parties shall be examined in line with above mentioned criteria. The above terms and conditions shall be considered in totality and applications received without documents complying with the above conditions shall be summarily rejected.
 - xi. Applicant shall undertake to abide by all statutory requirements of Central/State Government Departments/Central or State Government Undertakings from time to time covering this EOI.
 - xii. STC reserves the right to accept or reject any/all applications and cancel the EOI process at any time, without assigning any reasons thereof.

- xiv. Based on specifications and requirement of the Buyer/Purchase Organization, STC shall invite limited E-tenders from amongst the empanelled suppliers.
- xv. Each page of EOI and documents has to be sealed and signed by the applicant.
- xvi. For each item separate Annexure-I as prescribed in the EOI are to be submitted in separate cover.
- xvii. In case Tender Fees, Earnest Money Deposit and Security Deposit are being sought by End Buyer from STC, the same shall be paid by Associate (including MSE) on Back to Back arrangement basis.
- xviii. Interested Supplier is required to submit an amount of Rs. 5000/- towards processing charges through NEFT/RTGS well before the due date of submission of EOI into STC's Bank Account as per Banking Details given below.
- xix. In case Dun & Bradstreet Credit Rating Report of the party is not available, STC shall arrange the same from D&B for which the Supplier would be required to deposit an amount of Rs. 6000/- into STC's Bank Account as provided below in addition to processing fee of Rs. 5000/- mentioned at (xviii).

STC Ahmedabad Branch's Bank details:

INDUSIND BANK LIMITED,
Ahmedabad Branch,
World Business House,
MG Road, Near Parimal Garden,
Ellisbridge, Ahmedabad 380 015.

A/c No. Current A/c : 200999563641

IFSC Code : INDB0000009

5. Place for submission of Expression of Interest:

The Expression of Interest should be addressed to Branch Manager, The State Trading Corporation of India Ltd., 6th Floor, H K House, Behind Jivabhai Chambers, Ashram Road, Navrangpura, Ahmedabad – 380 009 (Gujarat) along with duly filled in enclosed Annexure-I, requisite enclosures (Annexure-II: List of documents required), and signed undertaking as per Annexure-III in envelope should be submitted at STC, Ahmedabad Branch. This cover should also be super-scribed with the EOI No. and Date.

6. (A) General Terms & Conditions:

- i. STC reserves the right to accept or reject any offer of Expression of Interest without assigning any reasons thereof what so ever.
- ii. Final selection of Supplier of Agro Commodities for each of the stated items, from the EOIs received will be at the sole discretion of STC and the decision of STC shall be final and binding on all the participating parties.
- iii. The applicant may clearly note that terms and conditions enumerated in this EOI are only illustrative and not exhaustive. The Successful supplier has to execute Contract/Agreement/MOA as devised by STC to fully protect STC's overall interests and also the interests of the prospective Customers/Buyers/Purchaser.

- iv. The prospective Supplier can also be asked to furnish additional information/confirmation in connection with the documents submitted by the applicant, if deemed necessary.
- v. All details and terms and conditions of this document shall have to be binding on the applicant in totality and the expression of interest containing incomplete documents & not complying with the above conditions is liable to be rejected.
- vi. The empanelled supplier shall keep STC indemnified at all times against any claims, liabilities, proceedings etc. from the Central & State Government Department/Undertaking/Purchase Organization or otherwise arising out of or in connection with any of the terms and conditions of this EOI & subsequent agreements, if any.

(B) Other Terms and Conditions:

- (i) No legal relations are intended to come into effect through this Expression of interest.
- (ii) STC Reserves the right to:
 - Issue written amendments to this EOI, including verifying the specified requirements;
 - Suspend or cancel this empanelment process, in whole or in part, at any stage;
 - Accept or decline any or all responses;
 - Not to give any reason for any rejection or any respondent or response, or for any suspension or cancellation of this empanelment process;
 - Select or shortlist of any number of responses on any basis and enter into negotiations with any shortlisted applicants;
 - Alter any date or time in the process;
- (iii) By participating in the EOI, the supplier shall hereto agree that the courts and tribunals at Ahmedabad shall have the exclusive jurisdiction to settle any or all disputes which may arise and of or in connection with this EOI, and shall be decided in accordance with laws of India.

7. Ownership:

Ownership of EOI Documents and information therein (all Expression of Interest documents) will become the property of STC upon submission. Where the applicant believes that information provided in response to this EOI is, or should be kept confidential; or disclosure of the said information would unreasonably affect Supplier's business affairs, the same to be informed to the STC immediately at the time of delivery of the information or documents by clearly marking such information "**Confidential**".

In so far as is practicable, STC will give effect to the Applicant's stated wishes, and requests for access to such information will be determined under the RTI Act 2005.

8. Contractual Obligation:

STC is not bound contractually or in any other way to any prospective Supplier/Applicant under this Expression of Interest. STC is not liable for any costs of compensation in relation to this Expression of Interest, incurred by the prospective Supplier/Applicant whether or not STC terminates, varies, or suspends the Expression of Interest process or takes any other action permitted under this Expression of Interest, including actions related to future developments.

9. Short listing of associate Supplier/Processor/Trader of Agro Commodities:

Once the panel of suppliers of agro-commodities is constructed, it would be utilized by STC for fulfillment of partial/complete supply of any commodity as required by any government/private procurement organisation, as and when such a requirement arises. The suppliers from the panel would be shortlisted/identified by way of floating a limited tender among the members of the panel. Prospective associates who qualify as Associate suppliers to STC would be individually notified after such an evaluation process is complete, and they shall be back-up suppliers to STC for onward supply to the final procurement organisation. If STC is successful in getting awarded the supply order from the procurement organisation, STC shall enter into supply contract with the procurement organisation, and associateship agreement shall be drawn between the shortlisted/identified suppliers and STC on a back-to-back basis.

10. Sub-Contracting:

No Sub-Contracting by the Bidder shall be accepted. Any subcontracting shall be treated as breach of the terms and conditions of this EOI and on the consequences, the Security Deposit, if any shall be forfeited.

11. Disclaimer:

The issue of this document does not in any way commit or otherwise obliges STC to proceed with all or any part of an EOI process. The EOI Request is not the subject of any process of contract or any contractual obligations between STC and the prospective Supplier. STC may, at its absolute discretion, elect to abandon any part or whole of the process without giving prior notice to the prospective suppliers/applicants/bidders at any stage.

(Ashutosh Chaturvedi),
Manager,

The State Trading Corporation of India Limited
6th Floor, H K House, Behind Jivabhai Chambers, Ashram Road,
Navrangpura, Ahmedabad
PH:+91-79-26594009

EMAIL: ashutosh@stclimited.co.in

ANNEXURE-I**FORMAT (TO BE FILLED UP) BY PROSPECTIVE ASSOCIATE SUPPLIERS****PARTICULAR DETAILS**

1. NAME OF ITEMS for which empanelment is requested				
2. Annual Processing/Supplying Capacity -Manufacturer/Trader				
3. Quantity supplied (Documentary Proofs to be attached)	IN INDIA (Domestic)		OUTSIDE INDIA (Exports)	
	Quantity supplied in MTs	Value (Rs. In Crores)	Quantity supplied in MTs	Value (Rs. In Crores)
In the year 2012-13				
In the year 2013-14				
In the year 2014-15				
In the year 2015-16				
4. (a) Name and address of Supplier Year of Establishment				
(b) Name of contact person(s)				
(c) Telephone No(s).				
(d) Fax No(s)				
(e) E-mail id(s)				
5. Attach supporting documents such as: Supporting documents of supplier such as Company Brochure, Audited Balance sheets of	Attached		Not attached	

last three years, ISO or other accreditation certificates (if any), Certificate of incorporation along with copy of partnership deed, Registration Certificate or Copy of Memorandum of Article of association, Income tax return for last three years, Registration certificates with various tax Authorities or Government Departments, Manufacturing License, etc. as per Constitution of the prospective Bidder/Applicant.		
(ii) Bank Reference Certificate	Attached	Not attached
(iii) Credit Rating Agency report(if any)	Attached	Not attached
(iv) Copies of Purchase orders/Performance Certificates in support Sr. No 3 above	Attached	Not attached
v) Acceptance of All terms and conditions specified in EOI	Accepted	Not accepted
6. Has the company been black listed/banned by any Government Undertaking/ Govt. Department from participating in any tenders/orders.	Yes	No
7. Whether blacklisted /banned on the date of application	Yes	No
8. Whether there is ongoing litigation or legal disputes or any pending execution of decree or award by or against the state/centre/government department/statutory bodies/PSU?	Yes	No
9. Details of clients to whom supplies during the last three years both in terms of volume and value have been completed. (**)		
10. Any other document, as asked for in the EOI.		

(**) Please use extra sheet(s), if more space is required.

Certified that the above information is true and we confirm that all information given in the Expression of Interest are correct and if at any point of time the information is found to be incorrect our EOI will be liable for rejection by STC.

Dated:

Signatures:

Name & Designation

Place

Company Seal
Name/Stamp of Company/Firm/Proprietorship

LIST OF DOCUMENTS TO BE SUBMITTED ALONG WITH EOI:

- 1) Duly filled Annexure-I along with supporting documents.
- 2) Resolution/Authorization letter in favour of person signing the EOI.
- 3) Copies of PAN No., TIN No., CST No., Trade License & Manufacturing License issued by Competent Authority.
- 4) Copies of Income Tax Return filed and Audited P&L Accounts & Balance Sheets of the company for the last three financial years.
- 5) Solvency certificate from bank for a minimum amount of Rs.1 Crore as per Clause No. 3 (v).
- 6) Licenses for the use of standard mark issued by B.I.S, wherever BIS certificate is required (if applicable).
- 7) In case of suppliers, proof of their having tie-up arrangement with Actual Manufacturers for undertaking supply.
- 8) Latest Credit Rating Report of company issued by Dun & Bradstreet (D&B). In case such report is not available with Manufacturer/Supplier, Demand Draft of Rs. 6,000/ in favour of The State Trading Corporation of India Limited payable at Ahmedabad to be enclosed.
- 9) Copies of Certificate of Registration of Firm, Article of Association, Memorandum of Association/ Partnership deed.
- 10) Copies of Registration certificates with various tax Authorities or Government Departments, Manufacturing License, etc. (If any).
- 11) Self-certificate/Undertaking that company is not black listed or debarred by any Central & State Government Department/Undertakings/ Purchase Organizations or STC as per Clause No. 3 (ix).
- 12) Complete set of Expression of Interest (EOI) document along with Annexure duly signed and stamped at each page as a token of acceptance of all terms and conditions of EOI.
- 13) Accreditation certificates (if any)
- 14) Any other supporting document such as Company Brochure including left-out documents as per Clause No.3 of EOI etc.

(ON COMPANY'S/Firm/Proprietorship LETTER HEAD)

To,
The State Trading Corporation of India Limited,
6th FLOOR, H K HOUSE,
BEHID JIVABHAI CHAMBERS,
ASHRAM ROAD, NAVRANGPURA,
AHMEDABAD 380 009 (GUJARAT)

SUBJECT: UNDERTAKING

DATE_____

Dear Sir,

We, _____(Name of the Organisation), hereby confirm and acknowledge that we have not been blacklisted/banned for participation in EOI/Tender by Government of India or by any Government Undertaking in India for supply of Agro Commodities as per the EOI or otherwise.

Thanking You

Yours faithfully

Name and Signature of the Authorized Person