

**The State Trading Corporation of India Ltd.
Jawahar Vyapar bhawan
Tolstoy Marg, New Delhi-110001**

RFP No. : STC/E-COMMERCE/2016-17

August 24,2016

CORRIGENDUM-II

The amendments as contained in ANNEXURE – I to this Corrigendum are made in the above mentioned RFP. Further, clarifications as given in ANNEXURE – II are hereby provided on various aspects of the RFP so as to enable better understanding.

Please note that the last date of submission of online bids is now September 13th, 2016 (05:00 PM) and opening of bids will take place on September 13th, 2016 (05:15 PM)

All other terms and conditions of the RFP remain unchanged.

Sameer Kapoor
(GM-Marketing)

THE STATE TRADING CORPORATION OF INDIA LIMITED			
AMENDMENTS TO TENDER NO. STC/E-COMMERCE/2016-17 dated 03/08/2016			
S. No.	Clause No./Page no.	Existing Text	Revised Text
1	Page no.3	Deadline for submission of bid documents: 02.09.2016 (5:00 PM)	Deadline for submission of bid documents : 13.09.2016 (5:00 PM)
2	Page no.3	Opening of Technical Bids : 02.09.2016 (5:15 PM)	Opening of Technical Bids : 13.09.2016 (5:15 PM)
3	1.2 About e-Commerce Platform/ Page no 8	The system will initially comprise of following:	" The system will comprise of following:"
4	1.4 Roles and Responsibility Clause 4/ Page 11 and 2.2 Clause 5/ Page no. 15	The ASP should assist STC on "Application Demos, Product Presentations, POs and Event management, Digital Marketing & Search engine optimization".	The ASP should assist STC on "Application Demos, Product Presentations, Event management, Designing Digital Marketing Strategy for promotion of platform & Search engine optimization".
5	1.4 Roles and Responsibility Clause 20/ Page no.12	O&M of e-commerce system post five years if required at STC's discretion	O&M of e-commerce system post five years shall be at sole discretion of STC on mutually agreed terms and conditions.
6	1.5 Implementation timelines/ Page no. 12	The above implementation timeline shall be applicable for initial modules as defined in the RFP except mobile application and marketplace. A timeline for implementation of mobile application apart from marketplace will be T+24.	The above implementation timeline shall be applicable for initial modules as defined in the RFP except mobile application and marketplace. A timeline for implementation of mobile application apart from marketplace will be T+24. STC may consider time extension on the request of the selected bidder.

7	2.1 BOT Model Requirements/ Page no. 14	The transfer shall include the up and running e-commerce system, latest source code and complete data collected by the system in five years along with new and best fit servers necessary to take care of regular load and transactions and that point.	The transfer shall include the up and running e-commerce system, latest source code and complete data collected by the system in five years. After Technology Transfer, ASP should provide technology support and hosting of the system beyond 5 years in its data centre at STC's discretion. During Technology Transfer, if STC require the system to be relocated to another data centre of its choice then ASP should transfer and run the system successfully on the necessary infrastructure provided by datacentre under managed services and then hand over the control to STC. Cost associated with managed services and required rentals will be borne by STC beyond 5 years.
8	2.3 Eligibility Criteria Clause viii/ Page no. 22	Bidder should have their own e-Commerce system along with hosting infrastructure. The bidder must provide valid STQC certification for proposed e-commerce / market systems at the time of actual deployment of system or before go-live of system.	"Bidder should have their own e-Commerce system along with hosting infrastructure (System hosted on cloud/Third party Data Centre is permissible). " Successful Bidder shall obtain STQC certification as per available Government guidelines at that point of time within six months. However necessary security certification of the applicaion shall be obtained before go-live.The Certificates shall be renewed from time to time during currency of contract at no cost to STC.
9	2.3 Eligibility Criteria Clause iv/ Page no. 22	Bidder should submit latest Credit Rating Report of reputed Rating agencies like D&B/Crisil/ ICRA/Moody's etc. not older than 6 months from tender date. Credit Rating has to be minimum satisfactory or equivalent.	"The bidder is required to submit an undertaking that in case of being a successful bidder, latest credit rating report from a recognized credit rating agency like D&B/Crisil/ICRA/Moody's etc. shall be submitted before signing of the agreement"
10	2.3 Clause vii/ Page no. 22	The e-Commerce solution proposed by the Bidder must have a proven record of implementation in at least 03 large organizations in any of the previous three financial years and must be necessarily web based with all necessary security features.	The e-Commerce solution proposed by the Bidder must have a proven record of implementation in at least 03 organizations in any of the previous three financial years and must be necessarily web based with all necessary security features.

11	2.4.2 Proposal Submission Clause iv/ Page 25	<p>Technical- bid along with Original Covering Letter on company's letter head along with other required documents, viz technical bid as per section 5.2 along with complete set of tender & corrigendum document duly signed and stamped on each page as a token of acceptance of all terms and conditions must reach STC in Physical form in a sealed envelope. This envelope/ Technical bid has to be submitted in the tender box before closing date and time of bid submission. This envelope should be superscribed with tender No., date, Item description, Name & address of bidder and the date of tender opening. No oral, telephonic, fax, telegraphic or email offers will be entertained".</p>	<p>Technical- bid along with Original Covering Letter on company's letter head along with other required documents, viz technical bid as per section 5.2 along with complete set of tender & corrigendum document duly signed and stamped on each page as a token of acceptance of all terms and conditions must reach STC in Physical form in a sealed envelope. This envelope/ Technical bid has to be submitted in the tender box placed at reception of STC Office at Jawahar Vyapar Bhawan, Tolstoy Marg, New Delhi-110001 before closing date and time of bid submission. This envelope should be superscribed with tender No., date, Item description, Name & address of bidder and the date of tender opening. No oral, telephonic, fax, telegraphic or email offers will be entertained".</p>
12	2.7.2 Clause iii/ Page no. 29	All the bidders who secure a Technical Score of 80 or more will be declared as technically qualified.	"All the bidders who secure a Technical Score of 75 or more will be declared as technically qualified."
13	2.8 Scoring Pattern Clause 2.1/ Page no. 30	<p>Experience of conducting auctions for various commodities and must have substantial auction handling experience</p> <p>(i) Yearly Upton 25000 Auctions 7 Marks (ii) Yearly 25001 to 40000 Auctions 10 Marks (iii) Yearly 40001 to 50000 Auction 12 Marks (iv) Yearly 50001 + Auctions 15 marks</p>	<p>Experience of conducting auctions for various commodities and must have substantial auction handling experience</p> <p>(i) Yearly Upton 10000 Auctions 7 Marks (ii) Yearly 10001 to 20000 Auctions 10 Marks (iii) Yearly 20001 to 30000 Auction 12 Marks (iv) Yearly 30001 + Auctions 15 marks</p>
14	2.8 Scoring Pattern Clause 2.2/ Page no. 30	<p>Value of Transactions from auctions of various Commodities in any of last three preceding years :</p> <p>(i) Rs. 10,000 Crore 5 Marks (ii) Rs. 10,000+ to 15,000 Crore 7.5 Marks (iii) Rs 15,000+ to 25,000 Crore 10 Marks</p>	<p>Value of Transactions from auctions of various commodities/products/services in any of last three preceding years :</p> <p>(i) Rs. 5,000 Crore 5 Marks (ii) Rs. 5,000 + to 15,000 Crore 7.5 Marks (iii) Rs 15,000+ Crore and above 10 Marks</p>
15	2.8 Scoring Pattern Clause 2.3/ Page no. 30	<p>Experience of conducting e-Auctions for commodities : (i) Agriculture/ Agrochemicals/Fertilizers (ii) Forest Produces (iii) Minerals/Metals / Scrap (iv) Precious Metal (2 marks for each category)</p>	<p>Experience of conducting e-Auctions/e-procurement/e-tender/e-marketplace operations for commodities : (i) Agriculture/ Agrochemicals/Fertilizers (ii) Forest Produces (iii) Minerals/Metals / Scrap (iv) Precious Metal/ Others (2 marks for each category)</p>

16	2.8 Scoring Pattern Clause 2.4/ Page no. 31	Experience of conducting e-Auctions for different commodities:(i) 10 Commodities 2 marks (ii) 11-15 commodities 4 marks (iii) 16-20 Commodities 6 marks (iv) More than 20 commodities 8 marks	Experience of conducting e-Auctions for different commodities/products/services :(i) 10 nos. 2 marks (ii) 11-15 nos. 4 marks (iii) 16-20 nos. 6 marks (iv) More than 20 nos. 8 marks
17	3.15 Liquidated Damages/ Page no 42	For every week of delay in implementation of the Project, beyond scheduled period of 16 weeks If the delay is beyond 18 weeks, it may lead to forfeiture of performance Bank guarantee/EMD submitted by successful bidder and STC may terminate this Contract and shall be free to get the Project completed from any other source at the risk and cost of the ASP.	For every week of delay in implementation of the Project, beyond scheduled period of 16 weeks If the delay is beyond 18 weeks, it may lead to forfeiture of performance Bank guarantee/EMD submitted by successful bidder and STC may terminate this Contract and shall be free to get the Project completed from any other source at the risk and cost of the ASP. However STC may consider time extension on the request of the selected bidder. Liquidated Damages clause may hold beyond 18 weeks (in case if extension is sought/given) or as per extended time schedule.
18	3.18 Draft Contract Form Clause no. 33/ Page 54	After Technology Transfer, ASP shall provide new & best fit servers as per RFP with three years of warranty.	After Technology Transfer, ASP should provide technology support and hosting of the system beyond 5 years in its data centre at STC's discretion. During Technology Transfer, if STC require the system to be relocated to another data centre of its choice then ASP should transfer and run the system successfully on the necessary infrastructure provided by datacentre under managed services and then hand over the control to STC. Cost associated with managed services and required rentals will be borne by STC beyond 5 years.
19	4.1 Functional Requirements/ Page no 64	It should enable seller to raise invoice/debit/credit note, receive/make payment and settle the complete transaction through system.	"It should have configurable templates to enable seller to raise invoice/debit/credit note, receive/make payment and settle the complete Local/International Trade transaction through system."

20	4.3.5 PKI Services Requirements/ Page no 82	The STC/end customer shall provide Digital Signatures to their Officials that are involved in the tendering process and require access to the e-Commerce systems.	"The STC/end customer shall provide Digital Signatures to their Officials that are involved in the tendering process and require access to the e-Commerce systems. For Mobile application, wherever required suitable security & digital signature provision through OTP/Finger Print recognition etc. shall be made for encryption/authorization."
21	4.3.12 Overall Solution Security Requirements/ Page no 89	The technology solution should comply with BS7799 standards.	" The technology solution should comply with BS7799 / ISO 27001 standards or latest equivalent ."
22	5.2.1 Part A: Conformance to Prequalification Criteria Clause 4/ Page no. 96	Bidder should submit latest Credit Rating Report of reputed Rating agencies like D&B/Crisil/ ICRA/Moody's etc. not older than 6 months from tender date. Credit Rating has to be minimum satisfactory or equivalent.	Bidder should submit latest credit rating report (if it is available) of reputed rating agencies like D&B/Crisil/ICRA/Moody's etc. In case, the report is unavailable, then the bidder is required to submit an undertaking that in case of being a successful bidder, latest credit rating report from a recognized credit rating agency like D&B/Crisil/ICRA/Moody's etc. shall be submitted before signing of the agreement
23	5.2.1 Part A: Conformance to Prequalification Criteria Clause 7/ Page no. 96	The e-Commerce solution proposed by the Bidder must have a proven record of implementation in at least 03 large organizations in any of the previous three financial years and must be necessarily web based with all necessary security features.	The e-Commerce solution proposed by the Bidder must have a proven record of implementation in at least 03 organizations in any of the previous three financial years and must be necessarily web based with all necessary security features.
24	5.2.1 Part A: Conformance to Prequalification Criteria Clause 8/ Page no. 96	Bidder should have their own e-Commerce system along with hosting infrastructure audited and certified by STQC for compliance for all applicable guidelines, security and quality of the system. The bidder should have a valid STQC certification for proposed e-commerce/market systems on the date of submission of this RFP.	Bidder should have their own e-Commerce system along with hosting infrastructure (System hosted on cloud/Third party Data Centre is permissible). " Successful Bidder shall obtain STQC certification as per available Government guidelines at that point of time within six months. However necessary security certification of the applicaion shall be obtained before go-live.The Certificates shall be renewed from time to time during currency of contract at no cost to STC.

25	5.2.1 Part A: Conformance to Prequalification Criteria Technical Bid Evaluation Clause 1/ Page no. 97	Functional features/specification of following modules: 1. Associate Management : Empanelment & management of buyer/sellers 2. E-Procurement: Planning, Procurement, Payments and Settlement 3. E-Auction : Dynamic bidding process for transparent & better negotiation 4. Specialized auction like Yankee, Dutch, SMRA etc. 5. Mobile app : Increase the accessibility to the portal 6. Risk Management: Ecosystem to mitigate risk associated with defaults from buyer or seller side.	Functional features/specification of following modules: 1. Associate Management : Empanelment & management of buyer/sellers 2. E-Procurement: Planning, Procurement, Payments and Settlement 3. E-Auction : Dynamic bidding process for transparent & better negotiation 4. Specialized auction like Yankee, Dutch, SMRA etc. 5. Mobile app : Increase the accessibility to the portal 6. Risk Management: Ecosystem to mitigate risk associated with defaults from buyer or seller side. 7. Marketplace
26	5.2.1 Part A: Conformance to Prequalification Criteria Technical Bid Evaluation Clause 5/ Page no. 98	Experience of conducting auctions for various commodities and must have substantial auction handling experience	Experience of conducting auctions for various commodities/ products/services and must have substantial auction handling experience
27	5.2.1 Part A: Conformance to Prequalification Criteria Technical Bid Evaluation Clause 6/ Page no. 98	Value of Transactions from auctions of various Commodities in any of last three preceding years	Value of Transactions from auctions of various commodities/ products/services in any of last three preceding years
28	5.2.1 Part A: Conformance to Prequalification Criteria Technical Bid Evaluation Clause 7/ Page no. 98	Experience of conducting e-Auctions for commodities : (i)Agriculture/ Agrochemicals/Fertilizers (ii)Forest Produces (iii)Minerals/Metals / Scrap (iv)Precious Metal	Experience of conducting e-Auctions/ e-procurement/e-tender/e-marketplace operations for commodities : (i)Agriculture/ Agrochemicals/Fertilizers (ii)Forest Produces (iii)Minerals/Metals / Scrap (iv)Precious Metal/ Others

29	5.2.1 Part A: Conformance to Prequalification Criteria Technical Bid Evaluation Clause 8/ Page no. 98	Experience of conducting e-Auctions for nos of different commodities	Experience of conducting e-Auctions for nos of different commodities/ products/services
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THE STATE TRADING CORPORATION OF INDIA LIMITED

CLARIFICATIONS TO TENDER NO. STC/E-COMMERCE/2016-17 dated 03/08/2016

S. No.	Query	Remarks/Clarification
1	Request for information on (i) the volume of transactions happening currently (ii) anticipated transactions after implementing the solution in terms of Number of transactions (iii) value of the Transactions (iv) estimated number of customers STC may acquire (v) minimum revenue commitment irrespective of the contract period.	Since E-Commerce is a new business vertical and is being proposed to launch for the first time, STC is not in a position to state or predict the current or future transactions (or estimated number of customers). However, financial parameters such as turnover etc may be seen on STC's website.
2	Request for list of 3rd party that needs to be integrated with STC's ecommerce platform : Viz. Custom department, banks etc.	After obtaining the required permissions from concerned departments/agencies/bodies, ASP will have to integrate the Marketplace with such departments from time to time in best interest of simplifying the business processes and increasing the user base. It would be ongoing activity which would have to done on ongoing basis to make STC Marketplace as a Global Marketplace.
3	We request that there should be additional points for a single technology stack for the platform. This would ensure interoperability, product roadmap and upgrade path, and a clear advantage to STC.	ASP can propose any technology stack .
4	By the term 'revenue', what does it exactly mean? Is it the profit from the marketplace transactions, or is it the total revenue earned through the platform? Request STC to kindly clarify.	Total profit earned through the portal will be considered

5	Kindly specify regulatory compliances , data lifecycle for commodity trading if any	Data should be live for five years and subsequently be in stored in archive.
6	Training scope is not defined kindly specify number of user(STC/ Customers) trainings to be conducted ,frequency of training, max batch size etc Also, kindly clarify whether training will be conducted centrally at STC Delhi	Training scope shall be as per the requirement of the portal. Training of STC officers shall be conducted in STC premises at New Delhi.
7	Our understanding is that onsite support will be required at STC HQ at Delhi Kindly confirm our understanding	Onsite support may be required for implementation of solution at customer site, in some cases where large volume business is expected.
8	We Request STC to provide the format to demonstrate the Vendor Enlistment Experience	STC shall not provide any format. Experience Certificate issued by Customer or Self Certified experience certificate along with verifiable documentary evidence shall be submitted by ASP.
9	As most of the non functional requirements are specific to e-tendering, which would not be applicable to e-marketplace and international business. So these requirements should be relaxed wherever not applicable.	All applicable and available guidelines should be followed.
10	The recovery point objective (RPO) and the recovery time objective (RTO) is not specified	RPO < 2 Hrs, RTO < 4 Hours. ASP will have upgrade the system from time to time to ensure minimum data loss, recovery time and shall be relevant as per latest Industry practices/standards in this regard.
11	To support Multilingual, data is being provided by STC or it is in our scope?	It is in Scope of ASP.
12	It is suggested that SLA for further Sub contracts under this contract should be discussed with Service provider.	STC is not entering into any sub-contracts with any third party relating to SLA. Please refer to section 4.8 of RFP.